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2016

Regulatory Disclosure Report for the
2016 financial year of Aareal Bank Group



**Aareal Bank
Group**

Regulatory Disclosure Report for the 2016 financial year

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Preface

In addition to the details contained in the Aareal Bank Group Annual Report, this Regulatory Disclosure Report explains the business policy standards and facts that are relevant for assessing our situation from a regulatory perspective. Besides providing a qualified description of the manner in which our risks are identified, evaluated, weighted and reviewed, the report also contains detailed quantitative statements about the sizes of the individual areas.

The Regulatory Disclosure Report is prepared in accordance with Bank-internal provisions and procedures stipulated in writing in order to fulfil disclosure requirements.

Regarding the remuneration policy disclosure requirements pursuant to Article 450 of Regulation 575/2013/EU (Capital Requirements Regulation – "CRR"), please refer to Aareal Bank Group's Annual Report.¹⁾ The quantitative disclosures on the remuneration of Management Board members, employees as well as senior executives required according to the CRR will be produced only after the financial year's reporting date and be disclosed by the end of June 2017, on Aareal Bank AG's homepage.

As a consequence of the classification of Westdeutsche ImmobilienBank AG (WestImmo), acquired in 2015, as a significant subsidiary, WestImmo has to fulfil the disclosure requirements pursuant to Article 13 (1) of the CRR on an individual basis. This information will be published in a separate disclosure report on WestImmo's website.

¹⁾ Aareal Bank Group 2016 Annual Report: chapter "Remuneration Report" in the Notes to the consolidated financial statements.

Summary

Aareal Bank AG, whose registered office is in Wiesbaden, Germany, is the parent institution of the Group.

Aareal Bank complies with the requirements of parts 2 and 3 of CRR at a Group level, due to the fact that Aareal Bank Group has elected to use the waiver option provided by section 2a (1) of the KWG (in conjunction with Article 7 (3) of the CRR), whereby the reports for financial holding companies or banking groups may be prepared on a consolidated basis.

WestImmo is not included in this waiver; hence, it must comply with the above requirements on a single-entity level.

The details we have published in this disclosure report are based on both the Credit Risk Standard Approach (CRSA) and the Advanced IRB Approach (Advanced Internal Rating Based Approach – AIRBA). We only mention the disclosure requirements explicitly relevant for us.

In accordance with Article 434 (1) of the CRR, we only reported those facts that were not already disclosed in the Group's Annual Report. If facts are already described in our Annual Report, we refer specifically to the information included in the corresponding source references.

Minor differences may occur regarding the figures stated, due to rounding.

Regulatory Capital

Aareal Bank Group has to comply with the capital adequacy requirements set out in the Capital Requirements Regulation (CRR), the Capital Requirements Directive (CRD IV), the German Banking Act (Kreditwesengesetz – "KWG") and the German Solvency Regulation (Solvabilitätsverordnung – "SolV"). Following these regulations, institutions and companies operating in the financial sector must calculate their existing regulatory capital on

a regular basis, and present these detailed results to the supervisory authorities on specific dates.

Strict regulatory criteria are applied to the availability and sustainability of the qualifying capital when calculating regulatory capital. These provisions are not consistent with the recognition rules pursuant to the German Commercial Code (Handelsgesetzbuch – "HGB") or IFRSs.

The regulatory capital, as well as equity disclosed in Aareal Bank Group's Annual Report, is based on the items reported in the statement of financial position according to IFRSs. However, there are differences between items disclosed for regulatory and reporting purposes which are due to different scopes of consolidation as well as adjustments to the Group's regulatory capital.

The disclosures in this report are based on the binding provisions for the implementation of disclosure requirements set out in the Commission Implementing Regulation 1423/2013/EU, in the interests of comparability and increased transparency pursuant to Article 437 of the CRR.

Main features of capital instruments

The following overview (pages 5-32) is limited to the capital instruments issued. Shares as well as reserves attributable to Common Equity Tier I capital are not considered since they are covered in position 1 of the table under section "Disclosure of own funds during the transitional period".

In addition to the overview of the issued capital instruments' main features, Aareal Bank is required, pursuant to Article 437 (1) lit. c) of the CRR, to disclose the full terms and conditions of all Common Equity Tier I, Additional Tier I and Tier 2 instruments. Such terms and conditions of issue have been published in full on Aareal Bank's website under the "investors" item.

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e. g. CUSIP, ISIN or Bloomberg identifier for private placement)	DE0001615557	DE0002733409	DE0002733417
3	Governing law(s) of the instrument	German law	German law	German law

Regulatory treatment

4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 1 mn	€ 5 mn	€ 15 mn
9	Nominal amount of instrument	€ 3 mn	€ 5 mn	€ 15 mn
9a	Issue price	100.00 %	100.00 %	100.00 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	14 Mar 2003	10 Apr 2001	4 May 2001
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	14 Mar 2018	10 Apr 2026	4 May 2026
14	Issuer call subject to prior supervisory approval	No	No	No
15	Optional call date, contingent call dates, and redemption amount	n/a	n/a	n/a
16	Subsequent call dates, if applicable	n/a	n/a	n/a

Coupons / dividends

17	Fixed or floating dividend/coupon payments	Floating	Fixed	Fixed
18	Coupon rate and any related reference index	9.05 * (30y CMS – 2y CMS) Cap: 7.750 % Floor: 0.000 %	6.470 %	6.570 %
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e. g. CUSIP, ISIN or Bloomberg identifier for private placement)	DE0003252821	DE0003252821	DE000A0A3UV2
3	Governing law(s) of the instrument	German law	German law	German law

Regulatory treatment

4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 9 mn	€ 10 mn	€ 0 mn
9	Nominal amount of instrument	€ 10 mn	€ 10 mn	€ 1 mn
9a	Issue price	93.80 %	98.69 %	98.65 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	28 Oct 2002	5 Feb 2003	15 Mar 2005
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	28 Oct 2022	28 Oct 2022	15 Mar 2017
14	Issuer call subject to prior supervisory approval	No	No	No
15	Optional call date, contingent call dates, and redemption amount	n/a	n/a	n/a
16	Subsequent call dates, if applicable	n/a	n/a	n/a

Coupons / dividends

17	Fixed or floating dividend/coupon payments	Floating	Floating	Floating
18	Coupon rate and any related reference index	10y CMS Cap 7.000 %	10y CMS Cap 7.000 %	3M Euribor +0.70 %
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	DE000A1TNC86	DE000A1TNC94
3	Governing law(s) of the instrument	German law	German law

Regulatory treatment

4	Transitional CRR rules	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 80 mn	€ 300 mn
9	Nominal amount of instrument	€ 80 mn	€ 300 mn
9a	Issue price	100.00 %	99.64 %
9b	Redemption price	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	19 Feb 2014	18 Mar 2014
12	Perpetual or dated	Fixed maturity	Fixed maturity
13	Original maturity date	19 Feb 2024	18 Mar 2026
14	Issuer call subject to prior supervisory approval	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	At nominal amount, by way of declaration vis-à-vis creditors, if bonds are phased-out from Tier 2 capital due to changes in applicable regulatory provisions.	Optional call date 18 March 2021, at nominal amount, as well as at nominal amount, by way of declaration vis-à-vis creditors, if bonds are phased-out from Tier 2 capital due to changes in applicable regulatory provisions.
16	Subsequent call dates, if applicable	n/a	No

Coupons / dividends

17	Fixed or floating dividend/ coupon payments	Fixed	Currently fixed, later floating
18	Coupon rate and any related reference index	4.250 %	4.25 %, later 5y euro mid-swap rate + 2.900 %
19	Existence of a "dividend stopper"	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a
25	If convertible: fully or partially	n/a	n/a
26	If convertible: conversion rate	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a
30	Write-down features	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a
32	If write-down: full or partial	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No
37	If yes, specify non-compliant features	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	DE000A1TNDGF2	DE000A1TNDGO
3	Governing law(s) of the instrument	German law	German law

Regulatory treatment

4	Transitional CRR rules	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 10 mn	€ 30 mn
9	Nominal amount of instrument	€ 10 mn	€ 30 mn
9a	Issue price	100.00%	100.00%
9b	Redemption price	100.00%	100.00%
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	22 May 2014	20 Jun 2014
12	Perpetual or dated	Fixed maturity	Fixed maturity
13	Original maturity date	22 May 2029	20 Jun 2029
14	Issuer call subject to prior supervisory approval	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	At nominal amount, by way of declaration vis-à-vis creditors, if bonds are phased-out from Tier 2 capital due to changes in applicable regulatory provisions.	Optional call date 20 June 2024, at nominal amount, as well as at nominal amount, by way of declaration vis-à-vis creditors, if bonds are phased-out from Tier 2 capital due to changes in applicable regulatory provisions.
16	Subsequent call dates, if applicable	n/a	No

Coupons/dividends

17	Fixed or floating dividend/coupon payments	Fixed	Currently fixed, later floating
18	Coupon rate and any related reference index	4.180%	3.125%, later 5y euro mid-swap rate + 1.500%
19	Existence of a "dividend stopper"	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a
25	If convertible: fully or partially	n/a	n/a
26	If convertible: conversion rate	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a
30	Write-down features	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a
32	If write-down: full or partial	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No
37	If yes, specify non-compliant features	n/a	n/a

1	Issuer	Aareal Bank AG
2	Unique identifier (e. g. CUSIP, ISIN or Bloomberg identifier for private placement)	DE000A1TNDK2
3	Governing law(s) of the instrument	German law

Regulatory treatment

4	Transitional CRR rules	Additional Tier 1 capital
5	Post-transitional CRR rules	Additional Tier 1 capital
6	Eligible at single-entity / (sub-)consolidated / single-entity & (sub-)consolidated level	Group level
7	Instrument type (types to be specified by each jurisdiction)	AT1 bond
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 300 mn
9	Nominal amount of instrument	€ 300 mn
9a	Issue price	100.00 %
9b	Redemption price	100.00 %
10	Accounting classification	Liability – measured at amortised cost
11	Original date of issuance	20 Nov 2014
12	Perpetual or dated	Perpetual
13	Original maturity date	No maturity
14	Issuer call subject to prior supervisory approval	Yes
15	Optional call date, contingent call dates, and redemption amount	30 Apr 2020
16	Subsequent call dates, if applicable	Callable annually after first call date (30 April 2020)

Coupons / dividends

17	Fixed or floating dividend/coupon payments	Currently fixed, later floating
18	Coupon rate and any related reference index	7.625 %, later 1y euro mid-swap rate + 7.180 %
19	Existence of a "dividend stopper"	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Partially discretionary; in case of disbursement: payout date is 30 April or any given year
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Fully discretionary
21	Existence of step-up features, or other incentive to redeem	No
22	Non-cumulative or cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a
25	If convertible: fully or partially	n/a
26	If convertible: conversion rate	n/a
27	If convertible: mandatory or optional conversion	n/a
28	If convertible: specify instrument type convertible into	n/a
29	If convertible: specify issuer of instrument it converts into	n/a
30	Write-down features	Yes
31	If write-down: write-down trigger(s)	Automatic write-down of capital amount in case of trigger event (CET1 ratio falling below 7 % on Group level), before instruments with a lower CET1 trigger and after instruments with a higher CET1 trigger
32	If write-down: full or partial	Pro-rata with other AT1 instruments until CET1 ratio of 7 % is restored
33	If write-down: permanent or temporary	Permanent; Management Board may determine write-up
34	If temporary write-down: description of write-up mechanism	At the discretion of issuer, write-up pari passu with other AT1 instruments, MDA pursuant to CRR must not be exceeded
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Instruments fully subordinated to (i) third-party claims from non-subordinated liabilities, (ii) claims from Tier 2 instruments as well as (iii) receivables pursuant to section 39 (1) Nos. 1 to 5 of the German Insolvency Statute ("InsO").
36	Non-compliant transitioned features	n/a
37	If yes, specify non-compliant features	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e. g. CUSIP, ISIN or Bloomberg identifier for private placement)	DE000A1TNDW7	XS0184410040	XS0191410710
3	Governing law(s) of the instrument	German law	German law	German law
Regulatory treatment				
4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 50 mn	€ 4 mn	€ 19 mn
9	Nominal amount of instrument	€ 50 mn	€ 10 mn	€ 40 mn
9a	Issue price	100.00%	100.00%	100.00%
9b	Redemption price	100.00%	100.00%	100.00%
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	14 Oct 2014	29 Jan 2004	14 May 2004
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	14 Oct 2022	29 Jan 2019	14 May 2019
14	Issuer call subject to prior supervisory approval	Yes	No	No
15	Optional call date, contingent call dates, and redemption amount	At nominal amount, by way of declaration vis-à-vis creditors, if bonds are phased-out from Tier 2 capital due to changes in applicable regulatory provisions.	n/a	n/a
16	Subsequent call dates, if applicable	n/a	n/a	n/a
Coupons/dividends				
17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Floating
18	Coupon rate and any related reference index	2.500%	5.330%	10y CMS Cap 7.000% Floor: 3.000%
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	135669BF	135671BF	154750BF
3	Governing law(s) of the instrument	German law	German law	German law

Regulatory treatment

4	Transitional CRR rules	Tier 2 capital with phase-out	Tier 2 capital with phase-out	Tier 2 capital with phase-out
5	Post-transitional CRR rules	No inclusion	No inclusion	No inclusion
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Profit-sharing right	Profit-sharing right	Profit-sharing right
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 0 mn	€ 0 mn	€ 1 mn
9	Nominal amount of instrument	€ 5 mn	€ 5 mn	€ 5 mn
9a	Issue price	100.00 %	100.00 %	99.93 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	1 Jul 2002	1 Jul 2002	1 Jul 2003
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	3 Jul 2017	3 Jul 2017	2 Jul 2018
14	Issuer call subject to prior supervisory approval	No	No	No
15	Optional call date, contingent call dates, and redemption amount	Only in case of tax law changes, if disbursements would trigger an income tax burden	Only in case of tax law changes, if disbursements would trigger an income tax burden	Only in case of tax law changes, if disbursements would trigger an income tax burden
16	Subsequent call dates, if applicable	None	None	None

Coupons / dividends

17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	7.220 %	7.220 %	6.310 %
19	Existence of a "dividend stopper"	Yes	Yes	Yes
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Payout date is 1 July of any given year	Payout date is 3 July of any given year	Payout date is 2 July of any given year
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Cumulative	Cumulative	Cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	Yes	Yes	Yes
31	If write-down: write-down trigger(s)	Recognition of net accumulated loss or capital reduction	Recognition of net accumulated loss or capital reduction	Recognition of net accumulated loss or capital reduction
32	If write-down: full or partial	Full or partial	Full or partial	Full or partial
33	If write-down: permanent or temporary	Temporary	Temporary	Temporary
34	If temporary write-down: description of write-up mechanism	Write-up in case of net income	Write-up in case of net income	Write-up in case of net income
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	158421BF	158423BF	173984BF
3	Governing law(s) of the instrument	German law	German law	German law

Regulatory treatment

4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital with phase-out
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	No inclusion
6	Eligible at single-entity / (sub-)consolidated / single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Profit-sharing right
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 5 mn	€ 5 mn	€ 1 mn
9	Nominal amount of instrument	€ 5 mn	€ 5 mn	€ 20 mn
9a	Issue price	100.00 %	100.00 %	99.73 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	5 Sep 2003	5 Dec 2003	21 Jun 2004
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	5 Sep 2023	5 Sep 2023	30 Jun 2017
14	Issuer call subject to prior supervisory approval	No	No	No
15	Optional call date, contingent call dates, and redemption amount	None	None	Only in case of tax law changes, if disbursements would trigger an income tax burden
16	Subsequent call dates, if applicable	n/a	n/a	n/a

Coupons / dividends

17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	6.030 %	6.030 %	5.950 %
19	Existence of a "dividend stopper"	No	No	Yes
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Payout date is 30 June of any given year
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	Yes
31	If write-down: write-down trigger(s)	n/a	n/a	Recognition of net accumulated loss or capital reduction
32	If write-down: full or partial	n/a	n/a	Full or partial
33	If write-down: permanent or temporary	n/a	n/a	Temporary
34	If temporary write-down: description of write-up mechanism	n/a	n/a	Write-up in case of net income
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	177761BF	180610BF	183421BF
3	Governing law(s) of the instrument	German law	German law	German law

Regulatory treatment

4	Transitional CRR rules	Tier 2 capital with phase-out	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	No inclusion	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity / (sub-)consolidated / single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Profit-sharing right	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 0 mn	€ 1 mn	€ 12 mn
9	Nominal amount of instrument	€ 5 mn	€ 3 mn	€ 20 mn
9a	Issue price	99.72 %	98.99 %	99.74 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	23 Aug 2004	4 Nov 2004	9 Dec 2004
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	30 Jun 2017	4 Nov 2019	9 Dec 2019
14	Issuer call subject to prior supervisory approval	No	No	No
15	Optional call date, contingent call dates, and redemption amount	Only in case of tax law changes, if disbursements would trigger an income tax burden.	None	None
16	Subsequent call dates, if applicable	None	n/a	n/a

Coupons / dividends

17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	5.380 %	5.250 %	5.050 %
19	Existence of a "dividend stopper"	Yes	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Payout date is 30 June of any given year	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	Yes	n/a	n/a
31	If write-down: write-down trigger(s)	Recognition of net accumulated loss or capital reduction	n/a	n/a
32	If write-down: full or partial	Full or partial	n/a	n/a
33	If write-down: permanent or temporary	Temporary	n/a	n/a
34	If temporary write-down: description of write-up mechanism	Write-up in case of net income	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	185396BF	190882BF	192398BF
3	Governing law(s) of the instrument	German law	German law	German law

Regulatory treatment

4	Transitional CRR rules	Tier 2 capital with phase-out	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	No inclusion	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity / (sub-)consolidated / single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Profit-sharing right	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 1 mn	€ 0 mn	€ 0 mn
9	Nominal amount of instrument	€ 6 mn	€ 1 mn	€ 1 mn
9a	Issue price	98.95 %	99.69 %	99.57 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	18 Jan 2005	4 May 2005	7 Jun 2005
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	2 Jul 2018	4 May 2018	3 Jan 2019
14	Issuer call subject to prior supervisory approval	No	No	No
15	Optional call date, contingent call dates, and redemption amount	Only in case of tax law changes, if disbursements would trigger an income tax burden.	None	None
16	Subsequent call dates, if applicable	None	n/a	n/a

Coupons / dividends

17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	5.830 %	4.500 %	4.350 %
19	Existence of a "dividend stopper"	Yes	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Payout date is 2 July of any given year	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	Yes	n/a	n/a
31	If write-down: write-down trigger(s)	Recognition of net accumulated loss or capital reduction	n/a	n/a
32	If write-down: full or partial	Full or partial	n/a	n/a
33	If write-down: permanent or temporary	Temporary	n/a	n/a
34	If temporary write-down: description of write-up mechanism	Write-up in case of net income	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	192661BF	195394BF	195396BF
3	Governing law(s) of the instrument	German law	German law	German law

Regulatory treatment

4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity / (sub-)consolidated / single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 1 mn	€ 1 mn	€ 0 mn
9	Nominal amount of instrument	€ 10 mn	€ 5 mn	€ 1 mn
9a	Issue price	99.95 %	99.89 %	99.59 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	13 Jun 2005	3 Aug 2005	3 Aug 2005
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	13 Jun 2017	3 Aug 2017	3 Aug 2017
14	Issuer call subject to prior supervisory approval	No	No	No
15	Optional call date, contingent call dates, and redemption amount	None	None	None
16	Subsequent call dates, if applicable	n/a	n/a	n/a

Coupons / dividends

17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	4.165 %	4.250 %	4.210 %
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	274930BF	275201BF	275205BF
3	Governing law(s) of the instrument	German law	German law	German law
Regulatory treatment				
4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 5 mn	€ 5 mn	€ 8 mn
9	Nominal amount of instrument	€ 5 mn	€ 5 mn	€ 8 mn
9a	Issue price	100.00 %	99.60 %	98.60 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	25 Apr 2012	11 May 2012	11 May 2012
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	25 Apr 2022	11 May 2022	11 May 2022
14	Issuer call subject to prior supervisory approval	Yes	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	At nominal amount if regulatory capital requirements are no longer fulfilled.	At nominal amount if regulatory capital requirements are no longer fulfilled.	At nominal amount if regulatory capital requirements are no longer fulfilled.
16	Subsequent call dates, if applicable	n/a	n/a	n/a
Coupons/dividends				
17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	5.180 %	5.500 %	5.320 %
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	275222BF	275232BF	275263BF
3	Governing law(s) of the instrument	German law	German law	German law
Regulatory treatment				
4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 2 mn	€ 5 mn	€ 30 mn
9	Nominal amount of instrument	€ 2 mn	€ 5 mn	€ 30 mn
9a	Issue price	99.05 %	100.00 %	99.23 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	16 May 2012	23 May 2012	16 May 2012
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	16 May 2022	23 May 2022	16 May 2022
14	Issuer call subject to prior supervisory approval	Yes	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	At nominal amount if regulatory capital requirements are no longer fulfilled.	At nominal amount if regulatory capital requirements are no longer fulfilled.	At nominal amount if regulatory capital requirements are no longer fulfilled.
16	Subsequent call dates, if applicable	n/a	n/a	n/a
Coupons / dividends				
17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	5.320 %	5.150 %	5.120 %
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	275270BF	275515BF	275585BF
3	Governing law(s) of the instrument	German law	German law	German law
Regulatory treatment				
4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 15 mn	€ 10 mn	€ 5 mn
9	Nominal amount of instrument	€ 15 mn	€ 10 mn	€ 5 mn
9a	Issue price	100.00 %	99.30 %	99.40 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	24 May 2012	13 Jun 2012	15 Jun 2012
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	24 May 2022	13 Jun 2022	15 Jun 2022
14	Issuer call subject to prior supervisory approval	Yes	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	At nominal amount if regulatory capital requirements are no longer fulfilled.	At nominal amount if regulatory capital requirements are no longer fulfilled.	At nominal amount if regulatory capital requirements are no longer fulfilled.
16	Subsequent call dates, if applicable	n/a	n/a	n/a
Coupons/dividends				
17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	5.125 %	4.720 %	4.850 %
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	275617BF	275618BF	276152BF
3	Governing law(s) of the instrument	German law	German law	German law
Regulatory treatment				
4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 5 mn	€ 10 mn	€ 5 mn
9	Nominal amount of instrument	€ 5 mn	€ 10 mn	€ 5 mn
9a	Issue price	99.15 %	99.60 %	99.22 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	20 Jun 2012	20 Jun 2012	6 Sep 2012
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	20 Jun 2022	20 Jun 2022	6 Sep 2022
14	Issuer call subject to prior supervisory approval	Yes	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	At nominal amount if regulatory capital requirements are no longer fulfilled.	At nominal amount if regulatory capital requirements are no longer fulfilled.	At nominal amount if no longer recognised as Tier 2 capital.
16	Subsequent call dates, if applicable	n/a	n/a	n/a
Coupons/dividends				
17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	4.800 %	4.900 %	4.620 %
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	276299BF	277175BF	277539BF
3	Governing law(s) of the instrument	German law	German law	German law
Regulatory treatment				
4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 5 mn	€ 1 mn	€ 5 mn
9	Nominal amount of instrument	€ 5 mn	€ 1 mn	€ 5 mn
9a	Issue price	100.00 %	99.47 %	99.60 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	26 Sep 2012	19 Dec 2012	31 Jan 2013
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	26 Sep 2025	19 Dec 2022	31 Jan 2028
14	Issuer call subject to prior supervisory approval	Yes	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.
16	Subsequent call dates, if applicable	n/a	n/a	n/a
Coupons/dividends				
17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	5.000 %	4.100 %	4.800 %
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	277864BF	278520BF	278528BF
3	Governing law(s) of the instrument	German law	German law	German law
Regulatory treatment				
4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 40 mn	€ 5 mn	€ 5 mn
9	Nominal amount of instrument	€ 40 mn	€ 5 mn	€ 5 mn
9a	Issue price	99.30 %	99.62 %	100.00 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	2 Apr 2013	25 Jul 2013	25 Jul 2013
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	3 Apr 2028	25 Jul 2023	25 Jul 2023
14	Issuer call subject to prior supervisory approval	Yes	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.
16	Subsequent call dates, if applicable	n/a	n/a	n/a
Coupons/dividends				
17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	5.000 %	4.320 %	4.355 %
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	278530BF	278591BF	278630BF
3	Governing law(s) of the instrument	German law	German law	German law
Regulatory treatment				
4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 10 mn	€ 10 mn	€ 5 mn
9	Nominal amount of instrument	€ 10 mn	€ 11 mn	€ 5 mn
9a	Issue price	99.25 %	100.00 %	99.90 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	25 Jul 2013	13 Aug 2013	21 Aug 2013
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	25 Jul 2023	13 Aug 2029	21 Aug 2026
14	Issuer call subject to prior supervisory approval	Yes	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.
16	Subsequent call dates, if applicable	n/a	n/a	n/a
Coupons/dividends				
17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	4.350 %	5.250 %	5.100 %
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	278710BF	278732BF	279019BF
3	Governing law(s) of the instrument	German law	German law	German law
Regulatory treatment				
4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 2 mn	€ 3 mn	€ 7 Mio €
9	Nominal amount of instrument	€ 2 mn	€ 3 mn	€ 8 mn
9a	Issue price	99.30 %	99.38 %	98.95 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	3 Sep 2013	5 Sep 2013	29 Oct 2013
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	3 Sep 2024	5 Sep 2025	29 Oct 2025
14	Issuer call subject to prior supervisory approval	Yes	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.
16	Subsequent call dates, if applicable	n/a	n/a	n/a
Coupons/dividends				
17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	4.750 %	5.000 %	5.050 %
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	279103BF	279310BF	279394BF
3	Governing law(s) of the instrument	German law	German law	German law
Regulatory treatment				
4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 2 mn	€ 5 mn	€ 3 mn
9	Nominal amount of instrument	€ 2 mn	€ 5 mn	€ 3 mn
9a	Issue price	99.76 %	98.90 %	100.00 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	13 Nov 2013	11 Dec 2013	20 Dec 2013
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	13 Nov 2023	11 Dec 2028	20 Dec 2023
14	Issuer call subject to prior supervisory approval	Yes	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.
16	Subsequent call dates, if applicable	n/a	n/a	n/a
Coupons/dividends				
17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	4.550 %	5.400 %	4.590 %
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	281117BF	281195BF	281209BF
3	Governing law(s) of the instrument	German law	German law	German law
Regulatory treatment				
4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 1 mn	€ 5 mn	€ 5 mn
9	Nominal amount of instrument	€ 1 mn	€ 5 mn	€ 5 mn
9a	Issue price	99.84 %	99.73 %	100.00 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	13 Feb 2014	27 Feb 2014	28 Feb 2014
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	13 Feb 2024	27 Feb 2026	3 Mar 2026
14	Issuer call subject to prior supervisory approval	Yes	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.
16	Subsequent call dates, if applicable	n/a	n/a	n/a
Coupons/dividends				
17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	4.620 %	5.020 %	5.050 %
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	282022BF	282060BF	282066BF
3	Governing law(s) of the instrument	German law	German law	German law
Regulatory treatment				
4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 50 mn	€ 5 mn	€ 5 mn
9	Nominal amount of instrument	€ 50 mn	€ 5 mn	€ 5 mn
9a	Issue price	100.00 %	100.00 %	100.00 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	20 May 2014	22 May 2014	16 May 2014
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	20 May 2026	22 May 2029	16 May 2029
14	Issuer call subject to prior supervisory approval	Yes	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.
16	Subsequent call dates, if applicable	n/a	n/a	n/a
Coupons/dividends				
17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	4.304 %	4.400 %	4.260 %
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	283721BF	283731BF	283745BF
3	Governing law(s) of the instrument	German law	German law	German law
Regulatory treatment				
4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 5 mn	€ 10 mn	€ 6 mn
9	Nominal amount of instrument	€ 5 mn	€ 10 mn	€ 6 mn
9a	Issue price	100.00 %	100.00 %	100.00 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	8 Oct 2014	8 Oct 2014	8 Oct 2014
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	8 Oct 2029	8 Oct 2024	8 Oct 2024
14	Issuer call subject to prior supervisory approval	Yes	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.
16	Subsequent call dates, if applicable	n/a	n/a	n/a
Coupons/dividends				
17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	4.380 %	3.720 %	3.745 %
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	283978BF	284054BF	284109BF
3	Governing law(s) of the instrument	German law	German law	German law
Regulatory treatment				
4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 10 mn	€ 15 mn	€ 3 mn
9	Nominal amount of instrument	€ 10 mn	€ 15 mn	€ 3 mn
9a	Issue price	100.00 %	100.00 %	98.94 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	29 Oct 2014	5 Nov 2014	12 Nov 2014
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	29 Oct 2024	5 Nov 2029	12 Nov 2029
14	Issuer call subject to prior supervisory approval	Yes	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.
16	Subsequent call dates, if applicable	n/a	n/a	n/a
Coupons/dividends				
17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	3.732 %	4.300 %	4.170 %
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	284122BF	284141BF	284170BF
3	Governing law(s) of the instrument	German law	German law	German law
Regulatory treatment				
4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 5 mn	€ 2 mn	€ 10 mn
9	Nominal amount of instrument	€ 5 mn	€ 2 mn	€ 10 mn
9a	Issue price	100.00 %	100.00 %	100.00 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	12 Nov 2014	13 Nov 2014	14 Nov 2014
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	12 Nov 2029	13 Nov 2029	14 Nov 2029
14	Issuer call subject to prior supervisory approval	Yes	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.	At nominal amount if no longer recognised as Tier 2 capital.
16	Subsequent call dates, if applicable	n/a	n/a	n/a
Coupons/dividends				
17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	4.280 %	4.080 %	4.080 %
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	Non-cumulative	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	n/a	n/a
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Aareal Bank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	284192BF	280446CR	280448CR
3	Governing law(s) of the instrument	German law	German law	German law
Regulatory treatment				
4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity/(sub-)consolidated/single-entity & (sub-)consolidated level	Group level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 6 mn	€ 0 mn	€ 0 mn
9	Nominal amount of instrument	€ 6 mn	€ 10 mn	€ 10 mn
9a	Issue price	100.00 %	99.78 %	100.00 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	18 Nov 2014	10 Jan 2005	7 Jan 2005
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	18 Nov 2024	10 Jan 2017	7 Feb 2017
14	Issuer call subject to prior supervisory approval	Yes	No	No
15	Optional call date, contingent call dates, and redemption amount	At nominal amount if no longer recognised as Tier 2 capital.	No	No
16	Subsequent call dates, if applicable	n/a	n/a	n/a
Coupons / dividends				
17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Fixed
18	Coupon rate and any related reference index	3.430 %	5.050 %	5.020 %
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	Non-cumulative	n/a	n/a
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	n/a	No	No
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	No
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Bank AG	Westdeutsche Immobilienbank AG
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	280449CR	280454CR	DE0002734415
3	Governing law(s) of the instrument	German law	German law	German law

Regulatory treatment

4	Transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity / (sub-)consolidated / single-entity & (sub-)consolidated level	Group level	Group level	Single-entity and Group level
7	Instrument type (types to be specified by each jurisdiction)	Subordinated liability	Subordinated liability	Subordinated liability
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 4 mn	€ 1 mn	€ 10 mn
9	Nominal amount of instrument	€ 5 mn	€ 3 mn	€ 16 mn
9a	Issue price	99.60 %	99.63 %	100.00 %
9b	Redemption price	100.00 %	100.00 %	100.00 %
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	20 Jan 2005	1 Mar 2005	4 Apr 2000
12	Perpetual or dated	Fixed maturity	Fixed maturity	Fixed maturity
13	Original maturity date	20 Nov 2020	1 Mar 2018	2 May 2020
14	Issuer call subject to prior supervisory approval	No	No	No
15	Optional call date, contingent call dates, and redemption amount	No	No	n/a
16	Subsequent call dates, if applicable	n/a	n/a	n/a

Coupons / dividends

17	Fixed or floating dividend/coupon payments	Fixed	Fixed	Floating
18	Coupon rate and any related reference index	5.000 %	5.070 %	10y JPY swap rate
19	Existence of a "dividend stopper"	No	No	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory	Mandatory	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No	No
22	Non-cumulative or cumulative	n/a	n/a	Non-cumulative
23	Convertible or non-convertible	Non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a	n/a
25	If convertible: fully or partially	n/a	n/a	n/a
26	If convertible: conversion rate	n/a	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a	n/a
30	Write-down features	No	No	No
31	If write-down: write-down trigger(s)	n/a	n/a	n/a
32	If write-down: full or partial	n/a	n/a	n/a
33	If write-down: permanent or temporary	n/a	n/a	n/a
34	If temporary write-down: description of write-up mechanism	n/a	n/a	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities	Junior to non-subordinated liabilities
36	Non-compliant transitioned features	No	No	n/a
37	If yes, specify non-compliant features	n/a	n/a	n/a

1	Issuer	Aareal Bank AG	Aareal Capital Funding LLC
2	Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement)	DE0007070088	XS0138973010
3	Governing law(s) of the instrument	German law	Delaware law

Regulatory treatment

4	Transitional CRR rules	Additional Tier 1 capital with phase-out; Tier 2 capital	Additional Tier 1 capital with phase-out; Tier 2 capital
5	Post-transitional CRR rules	Tier 2 capital	Tier 2 capital
6	Eligible at single-entity / (sub-)consolidated / single-entity & (sub-)consolidated level	Group level	Group level
7	Instrument type (types to be specified by each jurisdiction)	Silent participation	Class B preferred securities
8	Amount recognised in regulatory capital (currency in millions, as at the most recent reporting date)	€ 180 mn	€ 242 mn
9	Nominal amount of instrument	€ 180 mn	€ 250 mn
9a	Issue price	100.00%	100.00%
9b	Redemption price	100.00%	100.00%
10	Accounting classification	Liability – measured at amortised cost	Liability – measured at amortised cost
11	Original date of issuance	8 Oct 2002	15 Nov 2001
12	Perpetual or dated	without a specified maturity	without a specified maturity
13	Original maturity date	n/a	n/a
14	Issuer call subject to prior supervisory approval	Yes	Yes
15	Optional call date, contingent call dates, and redemption amount	Full amount; given BaFin's consent: term of 2 years until end of the financial year and term of 2 years until end of month in case of material changes to tax or regulatory treatment; at any time with a term of 2 months if no longer recognised as liable equity	Quarterly, by end of quarter
16	Subsequent call dates, if applicable	n/a	n/a

Coupons / dividends

17	Fixed or floating dividend/coupon payments	Floating	Fixed
18	Coupon rate and any related reference index	12m Euribor + 2.1014%	7.135%
19	Existence of a "dividend stopper"	No profits entitlement if disbursement would implement net accumulated loss. If the Bank distributes dividends nonetheless, or makes other payments based on Tier 1 capital instruments, and the Bank's solvency ratio reaches 9 %, the Bank may reverse retained earnings and make disbursements on the silent participation.	No
20a	Fully discretionary, partially discretionary or mandatory (in terms of timing)	Mandatory on 30 April of any given year	Mandatory
20b	Fully discretionary, partially discretionary or mandatory (in terms of amount)	Mandatory	Mandatory
21	Existence of step-up features, or other incentive to redeem	No	No
22	Non-cumulative or cumulative	Non-cumulative	n/a
23	Convertible or non-convertible	Non-convertible	Non-convertible
24	If convertible: conversion trigger(s)	n/a	n/a
25	If convertible: fully or partially	n/a	n/a
26	If convertible: conversion rate	n/a	n/a
27	If convertible: mandatory or optional conversion	n/a	n/a
28	If convertible: specify instrument type convertible into	n/a	n/a
29	If convertible: specify issuer of instrument it converts into	n/a	n/a
30	Write-down features	Yes	n/a
31	If write-down: write-down trigger(s)	Existence of net loss	n/a
32	If write-down: full or partial	Full	n/a
33	If write-down: permanent or temporary	Temporary	n/a
34	If temporary write-down: description of write-up mechanism	Write-up in subsequent financial years, provided that this does not cause a net loss. Write-up senior to share capital, shareholders, and creation of reserves, pari passu with other Tier 1 capital instruments and subordinated to profit-participation certificates	n/a
35	Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument)	Subordinated to all creditors of the Bank (including profit-participation certificates, Tier 2 instruments, and liabilities according to section 10 (5), (5a), and (7) of the KWG – old)	Subordinated to all senior creditors and pari passu with all subordinated creditors
36	Non-compliant transitioned features	No	No
37	If yes, specify non-compliant features	n/a	n/a

Disclosure of own funds during the transitional period

	Amount as at 31 Dec 2016	Reference to applicable section of Regulation 575/2013/EU	Amounts to be recognised before the application of Regulation 575/2013/EU or residual amounts according to Regulation 575/2013/EU
€ mn			
Common Equity Tier 1 (CET1) capital: instruments and reserves			
1 Capital instruments and the related share premium accounts	899	26 (1), 27, 28, 29, EBA index pursuant to section 26 (3)	-
of which: ordinary shares	180	EBA index pursuant to section 26 (3)	-
2 Retained earnings	1,563	26 (1) (c)	-
3 Accumulated other comprehensive income (and other reserves designated to account for unrealised gains and losses according to applicable accounting standards)	-72	26 (1)	35
3a Funds for general banking risks	-	26 (1) (f)	-
4 Amount of qualifying items referred to in Art. 484 (3) and the related share premium accounts subject to phase out from CET1	-	486 (2)	-
Public-sector capital injections grandfathered until 1 Jan 2018	-	483 (2)	-
5 Minority interests (amount allowed in consolidated CET1)	-	84, 479, 480	-
5a Independently reviewed interim profits net of any foreseeable charge or dividend	-	26 (2)	-
6 Common Equity Tier 1 (CET1) capital before regulatory adjustments	2,390		
Common Equity Tier 1 (CET1) capital: regulatory adjustments			
7 Additional value adjustments (negative amount)	-12	34, 105	-
8 Intangible assets (net of related tax liability) (negative amount)	-5	36 (1) (b), 37, 472 (4)	-3
9 Empty set in the EU	-		-
10 Deferred tax assets that rely on future profitability, excluding those arising from temporary differences (net of related tax liability where the conditions of Article 38 (3) are met) (negative amount)	-1	36 (1) (c), 38, 472 (5)	-1
11 Fair value reserves related to gains or losses on cash flow hedges of financial instruments	-17	33 (a)	-
12 Negative amounts resulting from the calculation of expected loss amounts	-16	36 (1) (d), 40, 159, 472 (6)	-10
13 Increase in equity resulting from securitised assets (negative amount)	-	32 (1)	-
14 Gains or losses on liabilities valued at fair value resulting from changes in own credit standing	-	33 (b)	-
15 Defined-benefit pension fund assets (negative amount)	-	36 (1) (e), 41, 472 (7)	-
16 Direct and indirect holdings of own Common Equity Tier 1 instruments (negative amount)	-	36 (1) (f), 42, 472 (8)	-
17 Holdings of Common Equity Tier 1 instruments of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount)	-	36 (1) (g), 44, 472 (9)	-

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	Amount as at 31 Dec 2016	Reference to applicable section of Regulation 575/2013/EU	Amounts to be recognised before the application of Regulation 575/2013/EU or residual amounts according to Regulation 575/2013/EU
€ mn			
18 Direct and indirect and synthetic holdings by the institution of Common Equity Tier 1 instruments of financial sector entities where the institution does not have a significant investment in those entities (amount above 10% threshold and net of eligible short positions) (negative amount)	-	36 (1) (h), 43, 45, 46, 49 (2) (3), 79, 472 (10)	-
19 Direct, indirect and synthetic holdings by the institution of Common Equity Tier 1 instruments of financial sector entities in which the institution has a significant investment (amount above 10% threshold and net of eligible short positions) (negative amount)	-	36 (1) (i), 43, 45, 47, 48 (1) (b), 49 (1) to (3), 79, 470, 472 (11)	-
20 Empty set in the EU	-		-
20a Exposure amount of the following items which qualify for a risk weight of 1,250%, where the institution opts for the deduction alternative	-	36 (1) (k)	-
20b of which: qualifying holdings outside the financial sector (negative amount)	-	36 (1) (k) (i), 89 to 91	-
20c of which: securitisation positions (negative amount)	-	36 (1) (k) (ii), 243 (1) (b), 244 (1) (b), 258	-
20d of which: free deliveries (negative amount)	-	36 (1) (k) (iii), 379 (3)	-
21 Deferred tax assets that rely on future profitability and arise from temporary differences (amount above 10% threshold, net of related tax liability where the conditions of Article 38 (3) are met) (negative amount)	-	36 (1) (c), 38, 48 (1) (a), 470, 472 (5)	-
22 Amount exceeding the 15% threshold (negative amount)	-	48 (1)	-
23 of which: direct and indirect holdings of Common Equity Tier 1 instruments of financial sector entities in which the institution has a significant investment	-	36 (1) (i), 48 (1) (b), 470, 472 (11)	-
24 Empty set in the EU	-		-
25 of which: deferred tax assets that rely on future profitability and arise from temporary differences	-	36 (1) (c), 38, 48 (1) (a), 470, 472 (5)	-
25a Losses for the current financial year (negative amount)	-	36 (1) (a), 472 (3)	-
25b Foreseeable tax charges relating to Common Equity Tier 1 items (negative amount)	-	36 (1) (l)	-
26 Regulatory adjustments to Common Equity Tier 1 in respect of amounts subject to pre-CRR treatment	-		-
26a Regulatory adjustments relating to unrealised gains and losses pursuant to Articles 467 and 468	36		-
of which: filters and deductions applied to unrealised losses 2 (investments)	-	467	-
of which: filters and deductions applied to unrealised losses 3 (defined benefit plans)	51	467	-
of which: filters and deductions applied to unrealised gains 1 (afs securities)	-11	468	-
of which: filters and deductions applied to unrealised gains 4 (conversion differences)	-4	468	-
26b Amount to be added or deducted from Common Equity Tier 1 capital in respect of additional filters and deductions, as well as deductions required for items subject to pre-CRR treatment	-23	481	-
27 Qualifying Additional Tier 1 deductions exceeding the Additional Tier 1 capital of the institution (negative amount)	-	36 (1) (j)	-
28 Total regulatory adjustments to Common Equity Tier 1 (CET1) capital	-38		-
29 Common Equity Tier 1 (CET1) capital	2,351		-

	Amount as at 31 Dec 2016	Reference to applicable section of Regulation 575/2013/EU	Amounts to be recognised before the application of Regulation 575/2013/EU or residual amounts according to Regulation 575/2013/EU	
€ mn				
Additional Tier 1 (AT1) capital: instruments				
30	Capital instruments and related share premium accounts	300	51, 52	-
31	of which: classified as equity according to applicable accounting standards	300		-
32	of which: classified as liabilities according to applicable accounting standards	-		-
33	Amount of qualifying items referred to in Art. 484 (4) and the related share premium accounts subject to phase out from AT1	422	486 (3)	-
	Public-sector capital injections grandfathered until 1 Jan 2018	-	483 (3)	-
34	Qualifying Tier 1 instruments included in consolidated Additional Tier 1 capital (including minority interests not included in row 5) issued by subsidiaries and held by third parties	-	85, 86, 480	-
35	of which: instruments issued by subsidiaries, subject to phase out	-	486 (3)	-
36	Additional Tier 1 (AT1) capital before regulatory adjustments	722		-
Additional Tier 1 (AT1) capital: regulatory adjustments				
37	Direct and indirect holdings of own Additional Tier 1 instruments (negative amount)	-	52 (1) (b), 56 (a), 57, 475 (2)	-
38	Holdings of Additional Tier 1 instruments of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount)	-	56 (b), 58, 475 (3)	-
39	Direct and indirect holdings of Additional Tier 1 instruments of financial sector entities in which the institution does not have a significant investment (amount above 10% threshold and net of eligible short positions) (negative amount)	-	56 (c), 59, 60, 79, 475 (4)	-
40	Direct and indirect holdings of Additional Tier 1 instruments of financial sector entities in which the institution has a significant investment (amount above 10% threshold and net of eligible short positions) (negative amount)	-	56 (d), 59, 79, 475 (4)	-
41	Regulatory AT1 adjustments in respect of amounts subject to pre-CRR treatment as well as transitional period arrangements, to which phasing out regulations pursuant to Regulation 575/2013/EU apply (i.e. CRR residual amounts)	-169		-
41a	Residual amounts to be deducted from Additional Tier 1 capital in relation to items not deducted from Common Equity Tier 1 capital during the transitional period pursuant to Art. 472 of Regulation (EU) No. 575/2013	-8	472, 472 (3) (a), 472 (4), 472 (6), 472 (8) (a), 472 (9), 472 (10) (a), 472 (11) (a)	-
	of which: other intangible assets	-3		-
	of which: IRBA deficit	-5		-
41b	Residual amounts to be deducted from Additional Tier 1 capital in relation to items not deducted from Tier 2 capital during the transitional period pursuant to Article 475 of Regulation 575/2013/EU	-	477, 477 (3), 477 (4) (a)	-

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	Amount as at 31 Dec 2016	Reference to applicable section of Regulation 575/2013/EU	Amounts to be recognised before the application of Regulation 575/2013/EU or residual amounts according to Regulation 575/2013/EU
€ mn			
41c Amount to be added or deducted from Additional Tier 1 capital in respect of additional filters and deductions, as well as deductions required for items subject to pre-CRR treatment	-	467, 468, 481	-
42 Qualifying Tier 2 deductions exceeding the Tier 2 capital of the institution (negative amount)	-	56 (e)	-
43 Total regulatory adjustments to Additional Tier 1 (AT1) capital	-177		-
44 Additional Tier 1 (AT1) capital	545		-
45 Tier 1 capital (T1 = CET1 + AT1)	2, 896		-
Tier 2 (T2) capital: instruments and reserves			
46 Capital instruments and related share premium accounts	1,098	62, 63	-
47 Amount of qualifying items referred to in Art. 484 (5) and the related share premium accounts subject to phase out from T2	7	486 (4)	3
Public-sector capital injections grandfathered until 1 Jan 2018	-	483 (4)	-
48 Qualifying own funds instruments included in consolidated Tier 2 capital (including minority interests and AT1 instruments not included in row 5 or 34) issued by subsidiaries and held by third parties	-	87, 88, 480	-
49 of which: instruments issued by subsidiaries, subject to phase out	-	486 (4)	-
50 Credit risk adjustments	-	62 (c) and (d)	-
51 Tier 2 (T2) capital before regulatory adjustments	1,105		
Tier 2 (T2) capital: regulatory adjustments			
52 Direct and indirect holdings by an institution of own Tier 2 instruments and subordinated loans (negative amount)	-	63 (b) (i), 66 (a), 67, 477 (2)	-
53 Holdings of Tier 2 instruments and subordinated loans of financial sector entities where those entities have reciprocal cross holdings with the institution designed to inflate artificially the own funds of the institution (negative amount)	-	66 (b), 68, 477 (3)	-
54 Direct and indirect holdings of Tier 2 instruments and subordinated loans of financial sector entities in which the institution does not have a significant investment (amount above 10% threshold and net of eligible short positions) (negative amount)	-	66 (c), 69, 70, 79, 477 (4)	-
54a of which: new positions not subject to transitional provisions	-		-
54b of which: positions that existed before 1 January 2013 and are subject to transitional provisions	-		-
55 Direct and indirect holdings by the institution of Tier 2 instruments and subordinated loans of financial sector entities where the institution has a significant investment (net of eligible short positions) (negative amount)	-	66 (d), 69, 79, 477 (4)	-
56 Regulatory T2 adjustments in respect of amounts subject to pre-CRR treatment as well as transitional period arrangements, to which phasing out regulations pursuant to Regulation 575/2013/EU apply (i.e. CRR residual amounts)	-3		-

	Amount as at 31 Dec 2016	Reference to applicable section of Regulation 575/2013/EU	Amounts to be recognised before the application of Regulation 575/2013/EU or residual amounts according to Regulation 575/2013/EU
€ mn			
56a Residual amounts to be deducted from Tier 2 capital in relation to items not deducted from Common Equity Tier 1 capital during the transitional period pursuant to Article 472 of Regulation 575/2013/EU	-5	472, 472 (3) (a), 472 (4), 472 (6), 472 (8) (a), 472 (9), 472 (10) (a), 472 (11) (a)	-
of which: value adjustment deficit/expected losses from investments	-5		-
56b Residual amounts to be deducted from Tier 2 capital in relation to items not deducted from Additional Tier 1 capital during the transitional period pursuant to Article 475 of Regulation 575/2013/EU	-	475, 475 (2) (a), 475 (3), 475 (4) (a)	-
56c Amount to be added or deducted from Tier 2 capital in connection with additional filters and deductions, as well as deductions required in respect of amounts subject to pre-CRR treatment	-	467, 468, 481	-
57 Total regulatory adjustments to Tier 2 (T2) capital	-8		-
58 Tier 2 (T2) capital	1,097		-
59 Own funds (TC = T1 + T2)	3,994		-
59a Risk-weighted assets in respect of amounts subject to pre-CRR treatment as well as transitional period regulations, to which phasing out regulations pursuant to Regulation 575/2013/EU apply (i.e. CRR residual amounts)	1		-
of which: ... items not to be deducted from Common Equity Tier 1 capital (Regulation 575/2013/EU, residual amounts)	1	472, 472 (5), 472 (8) (b), 472 (10) (b), 472 (11) (b)	-
Deferred tax assets that rely on future profitability	1		-
Deferred tax assets that rely on and result from temporary differences (deferred tax assets on loss carryforwards, position 490 from CA1)	-		-
of which: ... items not to be deducted from Additional Tier 1 capital (Regulation 575/2013/EU, residual amounts)	-	475, 475 (2) (b), 475 (2) (c), 475 (4) (b)	-
of which: ... items not to be deducted from Tier 2 capital (Regulation 575/2013/EU, residual amounts)	-	477, 477 (2) (b), 477 (2) (c), 477 (4) (b)	-
60 Total risk-weighted assets	14,540		-
Capital ratios and buffers			
61 Common Equity Tier 1 capital (as a percentage of total risk exposure amount)	16.17 %	92 (2) (a), 465	
62 Tier 1 capital (as a percentage of total risk exposure amount)	19.92 %	92 (2) (b), 465	
63 Total capital (as a percentage of total risk exposure amount)	27.47 %	92 (2) (c)	
64 Institution-specific buffer requirement (CET1 requirement in accordance with Article 92 (1) (a) plus capital conservation and countercyclical capital buffer requirements, plus systemic risk buffer, plus systemically important institution (G-SII or O-SII) buffer expressed as a percentage of total risk exposure amount)	5.149 %	CRD 128, 129, 130	
65 of which: capital conservation buffer requirement	0.625 %		
66 of which: countercyclical capital buffer requirement	0.024 %		
67 of which: systemic risk buffer requirement	-		

	Amount as at 31 Dec 2016	Reference to applicable section of Regulation 575/2013/EU	Amounts to be recognised before the application of Regulation 575/2013/EU or residual amounts according to Regulation 575/2013/EU
€ mn			
67a of which: buffer for Global Systemically Important Institution (G-SII) or Other Systemically Important Institutions (O-SII)	–	CRD 131	
68 Common Equity Tier 1 capital available to meet buffers (as a percentage of total risk exposure amount)	11,67%	CRD 128	
Capital ratios and buffers			
72 Direct and indirect holdings of the capital of financial sector entities where the institution does not have a significant investment (amount below 10% threshold and net of eligible short positions)	21	36 (1) (h), 45, 46, 472 (10), 56 (c), 59, 60, 475 (4), 66 (c), 69, 70, 477 (4)	–
73 Direct and indirect holdings of Common Equity Tier 1 instruments of financial sector entities where the institution has a significant investment (amount below 10% threshold and net of eligible short positions)	–	36 (1) (l), 45, 48, 470, 472 (11)	–
74 Empty set in the EU			
75 Deferred tax assets that rely on future profitability arising from temporary differences (amount below 10% threshold and net of related tax liability where the conditions of Art. 38 (3) are met)	127	(36) (1) (c), 38, 48, 470, 472 (5)	–
Applicable caps on the inclusion of provisions in Tier 2			
76 Credit risk adjustments included in Tier 2 in respect of exposures subject to standardised approach (prior to the application of the cap)	–	62	–
77 Cap on inclusion of credit risk adjustments in Tier 2 under standardised approach	–	62	–
78 Credit risk adjustments included in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to the application of the cap)	–	62	–
79 Cap on inclusion of credit risk adjustments in Tier 2 under internal ratings-based approach	–	62	–
Capital instruments subject to phase-out arrangements (only applicable between 1 January 2013 and 1 January 2022)			
80 Current cap on CET1 instruments subject to phase out arrangements	–	484 (3), 486 (2) and (5)	–
81 Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities)	–	484 (3), 486 (2) and (5)	–
82 Current cap on AT1 instruments subject to phase out arrangements	253	484 (4), 486 (3) and (5)	–
83 Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)	169	484 (4), 486 (3) and (5)	–
84 Current cap on T2 instruments subject to phase out arrangements	4	484 (5), 486 (4) and (5)	–
85 Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)	3	484 (5), 486 (4) and (5)	–

Reconciliation from equity, as disclosed in the Statement of Financial Position to regulatory capital

	Equity according to reporting scope of consolidation	Equity according to regulatory scope of consolidation	Regulatory capital according to regulatory scope of consolidation
€ mn			
Subscribed capital	180	180	180
Capital reserves	721	721	719
Retained earnings	1,734	1,698	1,563
AT1 bond¹⁾	300	300	-
Other reserves	-48	-36	-72
Reserve from remeasurements of defined benefit plans	-100	-91	-127
Revaluation reserve	29	28	28
Hedging reserves	17	17	17
Currency translation reserve	6	10	10
Non-controlling interests²⁾	242	242	-
Common Equity Tier 1 (CET1) capital before regulatory adjustments	3,129	3,105	2,390
Regulatory adjustments	-	-	-38
Amounts to be deducted	-	-	-36
Intangible assets	-97	-8	-8
Goodwill	-75	-	-
Other intangible assets	-22	-8	-8
Deferred tax assets that rely on future profitability and do not result from temp. differences	-	-	-2
IRB deficit	-	-	-26
Qualified investment outside the financial sector (alternative risk weighting 1.250%)	-	-	-
Deductible deferred tax assets that rely on and result from temp. differences	-	-	-
Prudential Filters	-	-	-29
Hedging reserves	-	-	-17
Prudent valuation allowances	-	-	-12
Adjustments (transitional arrangements)	-	-	50
Deductions pursuant to Art. 3 of the CRR	-	-	-23
Common Equity Tier 1 (CET1) capital	-	-	2,351
AT1 bond	-	-	300
AT1 capital instruments with grandfathering rights	-	-	253
Non-controlling interests	-	-	145
Contributions by silent partners	-	-	108
Amounts to be deducted	-	-	-8
Other intangible assets	-	-	-3
IRB deficit	-	-	-5
Additional Tier 1 (AT1) capital	-	-	545
Tier 1 capital (T1)	-	-	2,896

¹⁾ Consideration within Additional Tier 1 (AT1) capital.

²⁾ Consideration based on percentage ratio within Additional Tier 1 (AT1) capital and Tier 2 (T2) capital.

	Equity according to reporting scope of consolidation	Equity according to regulatory scope of consolidation	Regulatory capital according to regulatory scope of consolidation
€ mn			
Capital instruments and subordinated loans eligible as Tier 2 capital	1,316	1,316	1,098
Subordinated liabilities	1,122	1,122	930
Non-controlling interests	-	-	97
Contributions by silent partners	194	194	72
T2 capital instruments with grandfathering rights	-	-	4
Profit-participation certificates	50	50	4
Amounts to be deducted	-	-	-5
IRB deficit	-	-	-5
Tier 2 (T2) capital	-	-	1,097
Total capital (TC)	-	-	3,994

Countercyclical Capital Buffer

The countercyclical capital buffer (CCB) is a macro-prudential tool used by banking supervisors to counteract the risk of excessive credit growth in the banking sector and to contribute to building up an additional capital buffer to provide for hard times. The CCB increases the loss-absorbing capacity of banks throughout the credit cycle. The value for the CCB usually amounts to between 0 and 2.5 %; it is determined on a quarterly basis by the national supervisory authority of the respective country, based on a variety of economic factors, in particular the ratio of lending volumes to gross domestic product.

The institution-specific countercyclical capital buffer is calculated as the weighted average of the countercyclical capital buffers applicable to the countries where the respective institution is exposed

to significant credit risks. The institution is obliged to maintain this weighted average as a percentage of risk weighted assets (RWA) in the form of Common Equity Tier I capital. Significant credit risk exposures are defined in section 36 of the German Solvency Regulation (Solvabilitätsverordnung – "SolvV") and comprise exposures to corporate and private customers.

The countercyclical capital buffer requirements have been applicable since 1 January 2016, when the ramp-up phase was launched: the institution-specific countercyclical capital buffer is limited to 0.625 % in 2016, to 1.25 % in 2017, and to 1.875 % in 2018. The regulatory requirements have to be fully complied with as from 1 January 2019.

The two following disclosure tables are based on the requirements set out in the Commission Delegated Regulation (EU) 2015/1555 of 28 May 2015.

Amount of institution-specific countercyclical capital buffer

	31 Dec 2016
€ mn	
Total risk exposure amount	14,540
Institution-specific countercyclical capital buffer ratio	0.02 %
Institution-specific countercyclical capital buffer requirement	3

Geographical distribution of significant credit risks

	General credit risk exposures		Trading book exposures		Securitisation exposure		Regulatory capital requirements				Weightings of regulatory capital requirements	Counter-cyclical capital buffer ratio
	CRSA exposure value	IRB exposure value	Sum of long and short positions in the trading book	Value of trading book exposure (internal models)	CRSA exposure value	IRB exposure value	of which: general credit risk exposures	of which: trading book exposures	of which: securitisation exposure	Total		
	€ mn	€ mn			€ mn	€ mn	€ mn	€ mn	€ mn	€ mn		
Germany	2,054	4,803	–	–	–	–	266	–	–	266	0.29	0.00
Belgium	53	367	–	–	–	–	7	–	–	7	0.01	0.00
Austria	31	238	–	–	–	–	6	–	–	6	0.01	0.00
Switzerland	0	360	–	–	–	–	5	–	–	5	0.01	0.00
France	476	2,356	–	–	–	–	70	–	–	70	0.08	0.00
United Kingdom	157	3,888	–	–	–	–	39	–	–	39	0.04	0.00
Ireland	–	7	–	–	–	–	2	–	–	2	0.00	0.00
Luxembourg	35	32	–	–	–	–	2	–	–	2	0.00	0.00
Netherlands	151	1,074	–	–	–	–	26	–	–	26	0.03	0.00
Denmark	4	490	–	–	–	–	27	–	–	27	0.03	0.00
Norway	6	7	–	–	–	–	1	–	–	1	0.00	1.50
Sweden	18	698	–	–	–	–	14	–	–	14	0.02	1.50
Finland	–	534	–	–	–	–	13	–	–	13	0.01	0.00
Italy	11	3,123	–	–	–	–	230	–	–	230	0.25	0.00
Spain	207	1,020	–	–	–	–	36	–	–	36	0.04	0.00
Turkey	–	618	–	–	–	–	18	–	–	18	0.02	0.00
Czech Republic	–	105	–	–	–	–	2	–	–	2	0.00	0.00
Hungary	107	–	–	–	–	–	4	–	–	4	0.00	0.00
Poland	200	811	–	–	–	–	20	–	–	20	0.02	0.00
Estonia	–	58	–	–	–	–	0	–	–	0	0.00	0.00
Russia	–	539	–	–	–	–	29	–	–	29	0.03	0.00
USA	243	5,888	–	–	–	–	94	–	–	94	0.10	0.00
Canada	–	343	–	–	–	–	4	–	–	4	0.00	0.00
China	–	146	–	–	–	–	9	–	–	9	0.01	0.00
Maldives	–	140	–	–	–	–	5	–	–	5	0.00	0.00
Total	3,753	27,645	–	–	–	–	929	–	–	929	1.00	3.00

Group Structure

Aareal Bank AG, whose registered office is in Wiesbaden, Germany, is the parent institution of the Group, and prepares this disclosure report in accordance with section 10a (1) of the KWG.

Aareal Bank Group provides financing solutions and services to clients in the national and international property industry.

Our business model comprises two segments:

In the Structured Property Financing segment, Aareal Bank facilitates property investments for its domestic and international clients, and is active in this respect in Europe, North America and Asia. What makes Aareal Bank special are its direct client relationships, which – in very many cases – it has maintained for many years. We offer commercial property financing solutions, especially for office buildings, hotels,

retail, logistics and residential properties. Our particular strength lies in the success we have in combining local market expertise and sector-specific know-how. This enables us to offer tailor-made financing concepts that meet the special requirements of our national and international clients.

The Consulting/Services segment offers the property industry services and products for managing property portfolios and processing payments. Within this segment, our subsidiary Aareon AG and the Bank's Housing Industry division work together closely.

Please refer to the Annual Report for further information concerning our business model.¹⁾

Consolidated companies

The entities within the Group are consolidated for accounting and regulatory monitoring purposes. Applicable accounting and regulatory rules differ in some areas in relation to their specifications and objectives.

Hence, the scope of consolidation created on the basis of the legal requirements differs, in terms of the number of consolidated entities, as well as regarding the method of consolidation.

The following consolidation matrix lists all subsidiaries, joint arrangements and associates of Aareal Bank Group for each of the two operating segments which are consolidated on the basis of regulatory aspects, or which are included in consolidated financial reporting as at the reporting date, since their equity amounts to at least € 1 million. Smaller companies included in consolidated financial reporting only for accounting purposes are not listed, as they are deemed immaterial.

Undercapitalised entities

At present, none of the banks or financial services providers within Aareal Bank Group are undercapitalised, which would require a deduction of the holding from the parent company's liable equity.

	Regulatory treatment				Consolidation in accordance with IFRSs	
	Consolidation full	pro-rata	Deduction treatment	Risk-weighted investments	full	at equity
Structured Property Financing segment						
Aareal Bank Asia Ltd., Singapore	X				X	
Aareal Capital Corporation, Wilmington	X				X	
Aareal Bank Capital Funding LLC, Wilmington	X				X	
Aareal Bank Capital Funding Trust, Wilmington				X	X	
Aareal Estate AG, Wiesbaden	X				X	
Aareal Gesellschaft für Beteiligungen und Grundbesitz Erste mbH & Co. KG, Wiesbaden	X				X	
Aareal Immobilien Beteiligungen GmbH, Wiesbaden	X				X	
Aareal Valuation GmbH, Wiesbaden	X				X	
Aareal Holding Realty LP, Wilmington	X				X	
WP Galleria Realty LP, Wilmington	X				X	

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¹⁾ Aareal Bank Group 2016 Annual Report: chapter "Fundamental Information about the Group" in the Group Management Report.

	Regulatory treatment			Consolidation in accordance with IFRSs		
	Consolidation full	pro-rata	Deduction treatment	Risk-weighted investments	full	at equity
Northpark Realty LP, Wilmington	X				X	
Esplanade Realty LP, Wilmington	X				X	
Manager Realty LLC, Wilmington	X				X	
BauContact Immobilien GmbH, Wiesbaden				X	X	
BVG – Grundstücks- und Verwertungsgesellschaft mbH, Frankfurt/Main	X				X	
Aareal Beteiligungen AG, Frankfurt/Main	X				X	
Deutsche Structured Finance GmbH, Wiesbaden	X				X	
DSF Vierte Verwaltungsgesellschaft mbH, Wiesbaden	X				X	
GEV Besitzgesellschaft mbH, Wiesbaden	X				X	
GEV GmbH, Wiesbaden	X				X	
IV Beteiligungsgesellschaft für Immobilieninvestitionen mbH, Wiesbaden	X				X	
Izalco Spain S.L., Madrid	X				X	
Jomo S.p.r.l., Brussels	X				X	
La Sessola Holding GmbH, Wiesbaden	X				X	
La Sessola S.r.l., Rome	X				X	
La Sessola Service S.r.l., Rome	X				X	
Terrain Beteiligungen GmbH, Wiesbaden	X				X	
Mercadea S.r.l., Rome	X				X	
Mirante S.r.l., Rome	X				X	
Real Verwaltungsgesellschaft mbH, Schönefeld				X	X	
Sedum Grundstücksverwaltungsgesellschaft mbH & Co. Vermietungs KG, Wiesbaden	X				X	
Terrain-Aktiengesellschaft Herzogpark, Wiesbaden	X				X	
Westdeutsche ImmobilienBank AG, Mainz	X				X	
DBB Inka, Dusseldorf				1)	X	
Consulting/Services segment						
Aareon AG, Mainz	X				X	
Aareon Deutschland GmbH, Mainz				X	X	
Aareon France S.A.S., Meudon-la-Forêt				X	X	
Aareon Nederland B.V., Emmen				X	X	
Aareon UK Ltd., Coventry				X	X	
Aareal First Financial Solutions AG, Mainz	X				X	
BauSecura Versicherungsmakler GmbH, Hamburg				X	X	
Deutsche Bau- und Grundstücks-Aktiengesellschaft, Berlin				X	X	
Incit AB, Mölndal				X	X	
1st Touch Ltd., Southampton				X	X	
phi-Consulting GmbH, Bochum				X	X	

¹⁾ The fund reported under the AIRBA is treated using the Simple Risk Weight Method pursuant to Article 155 (2) of the CRR.

Utilisation of the "waiver" regulation

Aareal Bank has opted for the waiver according to section 2a (1) sentence 1 of the KWG in conjunction with Article 7 (3) of the CRR. This so-called parent waiver allows parent companies to fulfil the requirements of parts 2 to 5 and 8 of the CRR on a consolidated basis only.

Aareal Bank AG's participatory interests in its subsidiaries allow it to transfer capital from subordinated subsidiaries to Aareal Bank AG, if necessary. This can be achieved, for example, through distributions to Aareal Bank AG or by capital decreases at the subsidiaries. The Bank can also request its subsidiaries to repay their liabilities.

Accordingly, there are no burdens (neither legal, nor materially factual) as per Article 7 (3) lit. a) of the CRR to the immediate transfer of capital or repayment of liabilities by the subsidiaries to Aareal Bank AG.

As the parent institution of the Group, Aareal Bank AG operates a central risk management system for the banking group of which it forms a part. This means that the prerequisites stated in section 7 (3) lit. b) of the CRR regarding the combined supervision of risk assessment, risk measurement and risk control procedures are fulfilled.

Aareal Bank AG carries out event-driven reviews to ensure it continues to fulfil the prerequisites of Article 7 (3) of the CRR.

Risk Management

Risk management deals with identifying, assessing, limiting and managing risks. Therefore, risk management is an essential part of corporate governance.

According to section 25a (1) of the KWG in conjunction with the specifications provided in the Minimum Requirements for Risk Management (MaRisk), credit institutions are obliged to implement appropriate and effective risk management to ensure their risk-bearing capacity.

With regard to the disclosure requirements pursuant to Article 435 of the CRR, the Management Board confirms that Aareal Bank Group's risk management system is appropriate regarding the risk strategies, which were derived from and are consistent with the business strategy, as well as with the risk profile identified as part of the risk inventory.

Risk strategy

The framework for Aareal Bank Group's risk management is the business strategy as determined by the Management Board, adopted by the Supervisory Board and described in the Annual Report.¹⁾

Building on the business strategy, detailed strategies have been defined for managing risk types considered material (counterparty and credit risks, market price risks, liquidity risks and investment risks as well as operational risks), always taking into consideration the Group's risk-bearing capacity. Taken together, these represent the Group's risk strategy. The strategies are designed to ensure a professional and conscious management of risks. Accordingly, these strategies include general policies, to ensure a uniform understanding of risks across all parts of the Bank, and providing a cross-sectional, binding framework applicable to all divisions. The Bank has implemented adequate risk management and risk control processes to implement these strategies, and to safeguard the Bank's risk-bearing capacity. During the financial year under review, risk strategies as well as the Bank's business strategy were adapted to the changed environment, and the new strategies were adopted by the Management Board and duly acknowledged by the Supervisory Board.

¹⁾ Aareal Bank Group 2016 Annual Report: chapter "Fundamental Information about the Group" in the Group Management Report.

Processes and organisational structure of risk management

Aareal Bank Group's organisational structures and workflows are consistently geared towards effective and professional risk management across the Group. Processes in the credit and trading businesses are designed to consistently respect the clear functional division of Sales and Credit Management units (in line with the Minimum Requirements for Risk Management in Banks (MaRisk), up to and including senior management level. Both the functional separation in the two business segments and the respective process requirements and risk reporting are described in detail in the Annual Report.¹⁾

Risk management and risk monitoring

Overall responsibility for risk management and risk monitoring remains with the Management Board and the Supervisory Board of Aareal Bank AG. The overview included in the Annual Report²⁾ shows the responsibilities assigned to the respective organisational units regarding the risk types material to the Bank.

Measures taken by the Supervisory Board to ensure an efficient performance of its control functions include the establishment of a Risk Committee. The Risk Committee deals with all types of risk Aareal Bank is exposed to in its business activities. The committee is also responsible for reviewing the contents of the risk strategy, in accordance with the MaRisk. The submission of the credit risk strategy to the plenary meeting of the Supervisory Board remains unaffected by this function, as is intended by the MaRisk. The Risk Committee has assumed the duties assigned to it in accordance with section 25d (8) of the KWG with effect from 1 January 2014; these tasks are largely identical to those previously performed by the Risk Committee. Please refer to the Report of the Supervisory Board provided in the Annual Report for further information on the work of the Risk Committee and the number of committee meetings during the period under review. The report also includes details on the flow of information towards the Supervisory Board.

Internal capital management

Our overall risk strategy represents the framework for risk limitation. A deciding factor for risk limits is the Bank's underlying risk-bearing capacity. The overall risk shall at no time exceed the risk-bearing capacity.

The business assumptions underlying the risk-bearing capacity approach, plus the concrete procedure for creating and monitoring the aggregate risk cover, plus the general management of internal capital, are all described in the Annual Report.³⁾

Risk Types

The following section illustrates the comments made above with regard to risk management in relation to the types of risk material to the Group.

Credit Risks

Aareal Bank defines credit risk – or counterparty credit risk – as the risk of losses being incurred due to (i) a business partner defaulting on contractual obligations; (ii) collateral being impaired; or (iii) a risk arising upon realisation of collateral. Both credit business and trading activities may be subject to counterparty credit risk. Counterparty credit risks from trading activities may refer to risk exposure vis-à-vis counterparties or issuers. Country risk is also defined as a form of counterparty credit risk.

¹⁾ Aareal Bank Group 2016 Annual Report: chapters "Lending business" and "Trading activities" in the Risk Report of the Group Management Report

²⁾ Aareal Bank Group 2016 Annual Report: chapters "Risk management – scope of application and areas of responsibility" in the Risk Report of the Group Management Report.

³⁾ Aareal Bank Group 2016 Annual Report: chapter "Risk-bearing capacity and risk limits" in the Risk Report of the Group Management Report.

Credit risk strategy

Within the framework of the three-continent strategy pursued in the Structured Property Financing segment, Aareal Bank Group aims to build a balanced business property finance portfolio, in terms of regions, products, types of property and client groups. Dependencies as well as risk concentrations are reduced through diversification.

The credit risk strategy sets the material aspects of Aareal Bank's credit risk management and policies. The Bank's credit risk strategy comprises the Group credit risk strategy (as a general guideline) plus individual sub-strategies called Lending Policies. Given the hierarchical structure of the credit risk strategy, the Group Credit Risk Strategy overrides individual sub-strategies. These rules serve as a guideline for generating new business. The organisational structure and workflows tailored towards credit risk management as well as the implemented procedures used for measuring, managing and monitoring risk exposure are described in detail in the Annual Report.¹⁾ The Annual Report also includes descriptions of strategies and processes used to monitor the current effectiveness of the measures taken for risk protection and risk mitigation.

Regulatory assessment

Calculation approaches

Article 107 (1) of the CRR allows different approaches to be taken when calculating the risk-weighted exposure amounts in relation to counterparty credit risk.

We follow the Advanced Internal Ratings-Based Approach (AIRBA) to determine the risk-weighted exposure amounts in relation to counterparty credit risk for property finance – our main business segment – within the "Corporates" exposure class. This was approved by the German Federal Financial Supervisory Authority (Bundesanstalt für Finanzdienstleistungsaufsicht – "BaFin") in February 2011, with retrospective effect as at 31 December 2010.

Aareal Bank AG employs the internal rating procedure for banks to assess the credit quality of institutions. With effect from 29 November 2013, BaFin authorised the Bank to apply the Advanced IRB Approach to determine the regulatory capital requirements for customers rated using the internal rating procedures for banks.

The Credit Risk Standard Approach continues to be used within the framework of the partial-use method (Article 150 of the CRR). This partial-use method covers the following CRSA exposure classes on a continuous basis:

- central governments or central banks,
- regional governments and similar entities,
- other public-sector entities,
- multilateral development banks,
- international organisations,
- corporates (only non-core business, legacy business),
- retail lending business (discontinued business, legacy business),
- exposures secured by mortgages on immovable property (only non-core business, legacy business), and
- exposures in default (only non-core business, legacy business).

WestImmo exclusively applies the CRSA to its exposures.

Under the CRSA, parameters defined by the regulatory framework are used to determine risk-weighted exposure amounts. Only specific collateral defined by the regulatory framework may be used to mitigate credit risk.

External rating for CRSA items

A key element of the economic and regulatory assessment is the borrower's credit rating. This rating is determined by rating agencies recognised by the regulatory authorities. These agencies'

¹⁾ Aareal Bank Group 2016 Annual Report: chapter "Credit Risks" in the Risk Report of the Group Management Report.

assessments and valuations facilitate a uniform classification of borrowers across all banks. The ratings of governments, banks and exchange-listed companies, as well as investment fund units and securitisations are generally assessed externally.

We have retained three agencies: Fitch Ratings, Moody's Investors Service, and Standard & Poor's, to classify borrowers and guarantors in accordance with Article 138 of the CRR. The ratings determined by these three agencies apply for all the aforementioned rating-related exposure classes in relation to the Credit Risk Standard Approach. Assessments by export credit insurance agencies are not used.

Exposures rated by at least one rating agency are deemed as "rated" CRSA exposures pursuant to Article 138 of the CRR. The "unrated" items are rated in accordance with Article 139 (2) of the CRR. In line with our business model, most of our exposures are in the "Corporates" exposure class under the AIRBA. Legacy business from Aareal Bank AG's non-core business remains included in the "Corporates" and "Exposures secured by mortgages on immovable property" exposure classes, which are reported as unrated CRSA exposures with the prescribed standard risk weighting.

At present, our portfolio neither includes transactions for which an issue rating has been migrated to receivables nor any for which a comparable rating is determined pursuant to Article 139 (2) of the CRR.

Internal rating systems

Aareal Bank decided to adopt the Advanced IRB Approach (AIRBA) to determine the regulatory capital requirements for exposures to institutions. This requires the Bank to make internal estimates of the probability of default (PD), and to determine the expected loss given default (LGD) as well as credit conversion factors; the latter are not relevant for loans and advances to institutions.

The portfolio of exposures to banks (counterparties in the exposure class "Institutions") is a so-called

low default portfolio where internal defaults are non-existent or very rare indeed. As a consequence, the Bank had no possibility to develop an internal rating system on the basis of an internal default history. To deal with this "problem", Aareal Bank decided to build an internal rating system using a so-called shadow rating method, in order to achieve the best possible distinction between counterparties and issuers with strong and weak credit quality.

Likewise, the Bank had no option when developing its LGD procedure to build a process that delivers empirical estimates of LGD values on the basis of a default history. The model was therefore based on expert estimates, which were supplemented or verified using market data and/or external data sources to the greatest extent possible.

In this context, LGD estimates are essentially based on two components: a quantitative analysis of the Bank's assets and a qualitative assessment of counterparties' strategies, processes and business policy. This analysis is carried out on a case-by-case basis by rating analysts within the Treasury Credit Management unit.

The internal rating procedure used by the Bank for borrowers in the large-sized property financing business consists of a two-stage rating process. A borrower's probability of default (PD) is determined in the first stage. The expected loss given the borrower's default (LGD) is determined in the second step.

Within the framework of this PD rating and LGD procedure, a rating is established for large-sized commercial lending business (our core business) with a total exposure of at least € 2.5 million, and for the commercial housing industry with a total exposure of at least € 750,000.

The contractual positions relevant for reporting duties are maintained in the relevant Sales unit systems, while the assignment of IRBA items and borrowers to the IRBA exposure classes "Corporates" and "Institutions" is made fully automatically on the basis of the characteristics of the transaction and the customer.

The internal rating procedure used by the Bank to determine a customer's probability of default consists of two main components: a property rating and a corporate rating. The relative impact of the two components on the rating result is determined by the structure of the exposure concerned. The client's probability of default is determined based on specific financial indicators, together with qualitative aspects and expert knowledge. The result of the rating process is reflected in the classification of the borrower into one of the rating classes. The Bank currently uses 15 rating classes – within the rating procedure for large-sized commercial property financing – for borrowers that are not deemed to have defaulted pursuant to the CRR criteria. Borrowers in default pursuant to the CRR are allocated to a special rating class. Within the framework of the Bank's external reporting, the borrower rating is reconciled to a master scale.

The Credit Management division is responsible for the determination of the borrower rating; this responsibility is regulated in the Bank's credit manuals. The relevant authorised person makes a decision on the rating which ensures an independent rating allocation from a process view.

The second step involves the calculation of the expected loss given a borrower's default for the internally rated large-sized commercial property financings under the AIRBA approach.

The LGD is determined based on a bottom-up approach, where the components relevant for the LGD level and their driving factors – in the form of recovery rates, waivers of principal and interest as well as direct and indirect costs – are estimated.

The LGD determination is based on the definition of economic loss (Article 5 (2) of the CRR). As the future development of a borrower cannot be anticipated in case of a borrower's default, the alternatives – recovery, restructuring and re-ageing – are included in the LGD calculation using weightings based on the respective probability. The LGD is driven primarily by the expected proceeds from the realisation of collateral and from unsecured portions of loans and advances. The proceeds from

property-related collateral are determined based on the recovery rate in the form of a haircut applied to a previously forecast market value. For financings of domestic properties, recovery rates are taken from a pool of data used across the Bank, whilst recovery rates for international properties are derived using an internal approach. An internal projection model based on macroeconomic inputs has been developed by the Bank for market value outlooks.

In addition to the nature and extent of the collateralisation of a financing, the estimated exposure at the borrower's default (Exposure at Default, EaD) is the second major parameter for the LGD calculation.

The determination methodology for the credit conversion factors was approved by the supervisory authorities (approval notification dated 29 November 2013) and applied accordingly.

Distribution of IRBA exposure amounts

Since collateralisation is crucially important for property loans and is directly reflected in the level of the loss given default percentage, the IRBA exposure amounts are presented on the basis of so-called expected loss classes (EL classes). Collateral attributable to the portfolio of exposures to banks (treated under the AIRBA) has not affected loss given default. In order to ensure a uniform approach to the presentation of data, IRBA exposures were also broken down by EL class for the portfolio of exposures to banks.

In case of the EL class "Default" within the IRBA "Corporates" exposure class, all financings of borrowers are taken into account where the borrower has defaulted within the meaning of the default definition of the CRR (Article 178 of the CRR).

The derivatives held by Aareal Bank Group and entered into with internally rated property customers, which are mainly used to hedge interest rate and currency risks, are not included in the presentation due to their insignificant share in EaD (less than 1 %).

	Total amount undrawn loan commitments		Exposure amounts				Average LGD		Average PD		Average RW	
	Corpo- rates	of which: SME	Corpo- rates	of which: SME	Corpo- rates	of which: SME	Corpo- rates	of which: SME	Corpo- rates	of which: SME	Corpo- rates	of which: SME
	€ mn		€ mn		€ mn		%		%		%	
IRBA exposure classes												
EL class 1	117	–	2,553	956	120	–	0.29	0.20	0.62	0.47	0.22	0.24
EL class 2	205	64	7,535	4,542	210	66	0.63	0.58	0.96	1.01	1.04	0.83
EL class 3	30	26	1,169	810	31	27	1.83	1.44	1.11	1.27	2.64	1.96
EL class 4	70	53	2,754	1,434	71	55	2.65	2.02	1.18	1.38	4.53	3.07
EL class 5	9	6	1,015	150	9	6	3.66	4.63	1.03	0.75	8.29	6.39
EL class 6	36	1	1,226	619	37	1	6.38	5.56	1.53	1.67	10.99	8.94
EL class 7	–	–	481	307	–	–	9.83	11.54	0.97	0.90	16.85	17.53
EL class 8	33	13	1,499	1,002	31	14	10.09	11.45	1.40	1.29	19.50	18.88
EL class 9	115	18	776	517	47	18	15.45	12.11	1.32	1.31	32.68	21.68
EL class 10	172	50	1,921	1,206	100	51	19.31	18.93	1.58	1.68	44.79	40.90
EL class 11	20	5	552	348	15	4	20.28	24.01	2.11	2.02	50.51	54.52
EL class 12	69	39	653	434	35	31	19.70	23.50	2.71	2.78	47.93	54.15
EL class 13	42	17	799	767	19	9	37.84	36.18	2.28	2.33	82.48	78.70
EL class 14	118	29	636	519	33	8	38.15	36.65	4.24	4.48	97.30	90.88
EL class 15	7	7	247	247	2	2	56.13	56.09	3.74	3.75	136.74	136.68
EL class 16	26	21	600	588	18	17	33.78	33.09	7.57	7.64	116.31	114.32
EL class 17	0	0	398	398	0	0	46.37	46.37	8.02	8.02	161.17	161.17
EL class 18	3	3	70	70	2	2	64.30	64.30	8.02	8.02	254.31	254.31
EL class 19	–	–	–	–	–	–	–	–	–	–	–	–
EL class 20	–	–	–	–	–	–	–	–	–	–	–	–
Default	–	–	1,776	1,326	–	–	24.31	23.40	100.00	100.00	97.27	84.96
Total	1,072	352	26,660	16,240	780	311	10.29	12.79	8.15	9.93	27.75	33.68

	Total amount undrawn loan commitments		Exposure amounts		Average LGD		Average PD		Average RW	
	Institutions		Exposure at Default Institutions	of which: undrawn loan commitments Institutions	Institutions		Institutions		Institutions	
	€ mn		€ mn		€ mn		%		%	
IRBA exposure classes										
EL class 1	–		1,410	–	31.59		0.12		0.01	
EL class 2	–		809	–	19.39		0.10		4.94	
EL class 3	–		188	–	36.14		0.07		11.58	
EL class 4	–		331	–	28.03		0.09		21.05	
EL class 5	–		206	–	23.08		0.15		22.67	
EL class 6	–		130	–	43.17		0.12		48.88	
EL class 7	–		82	–	29.29		0.28		34.29	
EL class 8	–		126	–	28.12		0.32		38.90	
EL class 9	–		0	–	44.78		0.34		64.04	

	Total amount undrawn loan commitments	Exposure amounts		Average LGD	Average PD	Average RW
	Institutions	Exposure at Default	of which: undrawn loan commitments			
	€ mn	€ mn	€ mn	%	%	%
EL class 10	0	5	0	49.28	0.38	130.51
EL class 11	-	-	-	-	-	-
EL class 12	-	-	-	-	-	-
EL class 13	-	-	-	-	-	-
EL class 14	-	-	-	-	-	-
EL class 15	-	-	-	-	-	-
EL class 16	-	-	-	-	-	-
EL class 17	-	-	-	-	-	-
EL class 18	-	-	-	-	-	-
EL class 19	-	-	-	-	-	-
EL class 20	-	3	-	95.45	30.00	605.88
Default	-	-	-	-	-	-
Total	0	3,290	0	28.32	0.15	10.50

	Exposure amounts		Average LGD		Average PD	
	Corporates	of which: SME	Corporates	of which: SME	Corporates	of which: SME
	€ mn		%		%	
IRBA exposure classes						
Germany	4,008	1,930	9.74	8.81	2.57	4.26
Western Europe	8,235	3,409	5.23	7.14	3.51	6.97
Northern Europe	1,689	1,588	10.60	10.75	19.96	21.19
Southern Europe	4,125	3,333	22.88	24.29	28.73	23.67
Eastern Europe	2,087	1,742	16.30	17.77	6.12	3.93
North America	6,231	4,052	6.16	7.81	2.02	2.39
Asia	285	186	26.14	30.99	1.15	1.28
Total	26,660	16,240	10.29	12.79	8.15	9.93

	Exposure amounts	Average LGD	Average PD
	Institutions	Institutions	Institutions
	€ mn	%	%
IRBA exposure classes			
Germany	940	34.22	0.12
Western Europe	1,587	26.94	0.16
Northern Europe	297	23.90	0.07
Southern Europe	277	20.37	0.28
Eastern Europe	1	34.89	0.24
North America	188	28.96	0.17
Asia	0	52.06	0.06
Total	3,290	28.32	0.15

The average probability of default (PD) and loss given default (LGD) values for each relevant geographical location of credit exposures are disclosed as at the reporting date. The disclosure is based on our three-continent strategy, which covers Europe, North America and Asia, and features

a breakdown of the average values by major geographical markets, as explained in our Annual Report. The average values are allocated based on the location of the property used as collateral. The information provided includes property finance in default according to the CRR.

Expected loss vs. loss actually incurred

	Actual loss				Expected loss			
	2016	2015	2014	2013	31 Dec 2015	31 Dec 2014	31 Dec 2013	31 Dec 2012
€ mn								
IRBA exposure class								
Institutions	–	–	–	–	–	–	–	–
Corporates	171	199	126	142	345	327	148	262
Total	171	199	126	142	345	327	148	262

The table above compares the expected loss (EL) for the commercial property lending business, which was treated under the AIRBA as at 31 December 2015 and for which actual losses were incurred in 2016. Aareal Bank defines the loss actually incurred as the sum total of additions and reversals of specific allowances for credit losses and provisions plus direct write-offs, and less recoveries on loans and advances previously written off.

The comparability of the juxtaposed indicators warrants a thorough assessment, as the methods differ. Within the framework of determining expected loss, the LGD calculation takes into account all losses incurred until final settlement, while the actually incurred loss, by definition, only includes the amounts recognised in one period.

Additional uses of internal estimates

The internally-estimated risk parameters are central factors for the Bank's lending process, the Treasury processing chain, and its risk management. The market-related credit risk strategies in the form of lending policies are based – with regard to their specific requirements – on the rating and the parameters underlying the LGD. The basic prerequisite and foundation for the loan approval is a detailed risk evaluation of each lending exposure of a bor-

rower. The risk evaluation includes the borrower's creditworthiness, as well as the risks and collateral underlying the lending exposure. The resulting risk classification is subject to approval powers with regard to approval and prolongation of lending exposures. The extent of monitoring activities depends on the risk classification. The basis for granting a commitment is the preparation of a borrower rating.

The credit documentation includes the collateral influencing the LGD as well as assessments of this collateral.

The relevant authorised person approves the credit application and the determination of the borrower rating.

The rating result is one of the many indicators within the framework of early risk identification to classify an exposure as on-watch, risk-prevention, restructuring or recovery exposure.

In addition, the risk parameters are a major element of our internal and external reporting. The Bank's reporting comprises various portfolio analyses based on the rating procedures used in the Bank. Accordingly, the MaRisk report (as the central risk report for credit risks) includes comprehensive

information on the development of the credit portfolio, e.g. by rating classes and their changes. Compliance with rating updates and property monitoring is reported on a monthly basis.

The Bank uses credit risk models above all to monitor concentration and diversification effects on portfolio level. Both expected and unexpected loss can be derived. The basis for determining the relevant values are the risk parameters PD, LGD and EaD.

During the estimating phase of the acquisition process, risk costs and capital requirements are determined using the risk parameters PD and LGD, and are then included as parameters for risk-adjusted pricing. The individual financings are subjected to an economic assessment for the current profit centre calculation (accounting for individual transactions/final costing). This economic assessment takes into account the parameters PD and LGD via capital and standard risk costs.

Control mechanisms

The relevant Credit Management unit is responsible for the correct and regular determination of the rating results as well as for the data quality within the IT and rating systems. The rating is prepared using the principle of dual control. The authorities for determining the rating are based on the authority regulations for lending and monitoring decisions.

The uniformity of the rating for a borrower or a guarantor is ensured through a number of measures. All rating users are trained to become familiar with the procedure, and there is also documentation dealing with interpretation issues in the context of the rating preparation.

In the main business segment property financing, manual adjustments may be made within the scope of overruling, and are documented subsequently in the rating system. The adjustments made within the scope of overruling require the approval of the Credit Management Analyses department.

Overrulings are also permitted for institutions, in individual cases.

The internal rating procedure to determine a borrower-specific probability of default for large-sized property financing is validated, based on the underlying data pool, once per year.

The validation covers all measures required pursuant to the CRR. The further development of the rating procedure is also made under the umbrella of CredaRate, on behalf of the participating banks.

The procedures used by the Bank for determining LGD and EaD are also validated on an annual basis. As these procedures represent Bank-internal developments, validation is made by the Bank itself. Exceptions to this are parameters used within the LGD calculation process (recovery rates and settlement periods for properties located in Germany). These parameters are determined by a data pool established under the umbrella of the Association of German Pfandbrief Banks (Verband deutscher Pfandbriefbanken – "vdp"). The validation of these parameters for the cover assets pool is carried out by vdp. Aareal Bank validates the recovery rates and settlement periods internally, derived from pool data.

Furthermore, internal ratings procedures for banks to determine PD and LGD are validated internally, once a year.

The loss given default percentage and the EaD for property financings are derived automatically in the system on the basis of the transaction and collateral data stored in the system where data is maintained. The provision of data is subject to strict quality standards for data entries of the system where data is maintained; these quality standards are set out in Aareal Bank's quality manuals. The necessary reviews with regard to information on collateral are the responsibility of the Credit Management division.

The Internal Audit division, as a process-independent unit, reviews the adequacy of the internal rating systems on a regular basis, including compliance with the minimum requirements for using rating systems.

Regulatory capital requirements

The capital requirements for a transaction's counterparty credit risk under the CRSA are essentially based on the following:

1. the regulatory classification (balance sheet, off-balance sheet, or derivatives business);
2. the amount of the loan at the time of default (EaD)

and, under the AIRBA, additionally depends on

3. the probability of default as well as
4. the loss given default percentage.

The credit conversion factors for off-balance sheet transactions are predefined by the supervisory authorities for capital requirements under the CRSA. The borrowers are subdivided into exposure classes; the exposure amounts are risk-weighted, based on their external ratings.

As at 31 December 2016, no risks associated with outstanding delivery as part of counterparty risks had to be taken into account when determining counterparty usage limits.

Based on the AIRBA or CRSA calculation approach, the following risk-weighted assets (RWAs) and own funds requirements, as set out in the following table, were determined as at the reporting date, by exposure class, for the types of risk that are relevant for regulatory purposes.

The simple risk weight method is exclusively used to determine the capital requirements of the equity investments reported under the AIRBA.

Items allocated to the IRBA exposure class "Other non-credit obligation assets" are not subject to risks resulting from creditworthiness issues and are therefore not taken into consideration for the management of counterparty credit risks.

	Risk-weighted items (RWA)	Regulatory capital requirements
€ mn		
IRBA exposure classes	9,729	778
Institutions	345	28
Corporates	7,738	619
Equity investments	1,178	94
of which: listed	0	0
of which: private equity items in properly diversified portfolios	–	–
of which: other equity investments	1,178	94
Securitisations	–	–
Other non-credit obligation assets	468	37
CRSA exposure classes	2,665	213
Central governments or central banks	15	1
Regional governments and similar entities	333	26
Other public-sector entities	7	1
Multilateral development banks	–	–
International organisations	–	–
Institutions	83	7
Covered bonds	–	–
Corporates	823	66
Retail business	179	14
Exposures secured by mortgages on immovable property	1,134	91
Undertakings for Collective Investment (UCI)	1	0
Equity investments	0	0

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	Risk-weighted items (RWA)	Regulatory capital requirements
€ mn		
Securitisations	–	–
Other exposures	0	0
Exposures in default	90	7
Exposures associated with particularly high risk	–	–
Exposures to institutions and corporates with a short-term credit assessment	–	–
Risk exposure from contributions to a CCP default fund	–	–
Delivery and settlement risk	–	–
Market risk positions	122	10
Foreign currency	122	10
Commodities	–	–
Related to interest rates and equity prices	–	–
Other	–	–
Operational Risks	1,770	142
Standardised approach	1,713	137
Basic indicator approach	57	5
Risk exposure from credit valuation adjustments (CVAs)	254	20
Total	14,540	1,163

Total exposure amount

The information to be disclosed in this chapter pursuant to Article 442 lit. c) to f) of the CRR relates to data reported to the banking regulators based on the regulatory scope of consolidation, after which the exposure amount according to Article 111 of the CRR is used for CRSA exposures, and the exposure amount according to Article 166 of the CRR is used for exposures under the Advanced IRB Approach (AIRBA).

The valuation of off-balance sheet items as well as assets carried on the balance sheet included in regulatory reporting is made in accordance with the International Financial Reporting Standards (IFRSs).

Exposure amounts are disclosed before the consideration of collateral. While value adjustments and provisions are included in the exposure amounts of individual CRSA exposures, the exposure amounts under the AIRBA are calculated on a gross basis, since the respective credit risk adjustments are considered in the comparison of value adjustments

pursuant to Article 159 of the CRR in the determination of regulatory own funds.

All quantitative disclosures on credit risks made in this Regulatory Disclosure Report share the figures derived for regulatory purposes as a common data basis.

The following statements do not take investments into account; these are disclosed separately in this report.¹⁾

Breakdown by major geographical segments

The presented breakdown of the total exposure amount by major geographical markets is based on our three-continent strategy, which covers Europe, North America and Asia, as explained in our Annual Report. The breakdown criterion used is the country the respective property used as collateral is located in. Furthermore, the "Others" item contains all exposures not assigned to a specific country.

¹⁾ Please refer to the chapter "Investment Risks".

	Germany	Western Europe	Northern Europe	Southern Europe	Eastern Europe	North America	Asia	Other	Total	Average
€ mn										
IRBA exposure classes	5,427	9,971	2,004	4,435	2,103	6,420	357	468	31,185	32,484
Institutions	1,023	1,586	297	307	1	189	72	–	3,475	3,883
Corporates	4,404	8,385	1,707	4,128	2,102	6,231	285	–	27,242	28,164
Other non-credit obligation assets	–	–	–	–	–	–	–	468	468	437
CRSA exposure classes	10,663	2,763	37	2,291	501	246	33	712	17,246	18,359
Central governments or central banks	2,269	1,296	1	1,652	194	0	–	9	5,421	5,627
Regional governments and similar entities	4,288	40	–	384	–	–	33	–	4,745	4,876
Other public-sector entities	1,578	456	–	36	–	–	–	–	2,070	2,106
Multilateral development banks	–	–	–	–	–	–	–	252	252	280
International organisations	–	–	–	–	–	–	–	451	451	473
Institutions	274	47	7	–	–	1	–	–	329	393
Covered bonds	–	–	–	–	–	–	–	–	–	–
Corporates	423	250	26	58	40	245	–	–	1,042	1,226
Retail business	245	–	0	0	–	–	–	–	245	279
Exposures secured by mortgages on immovable property	1,559	645	3	157	245	–	–	–	2,609	2,986
Undertakings for Collective Investment (UCI)	–	1	–	–	–	–	–	–	1	3
Other exposures	–	–	–	–	–	–	–	0	0	1
Exposures in default	27	28	–	4	22	–	–	–	81	109

Breakdown by borrower group

We monitor the borrower groups by assigning counterparties to four groups, using the industry code defined by Deutsche Bundesbank. Additionally, the "Others" borrower group contains all exposures not assigned to a specific industry.

Since Aareal Bank's lending business is focused on commercial property financing, we do not believe that a further breakdown of the "Corporates" borrower group would provide any additional information.

	Institutions	Public-sector entities	Companies	Other	Total	Average
€ mn						
IRBA exposure classes	3,475	–	27,234	476	31,185	32,484
Institutions	3,475	–	–	–	3,475	3,883
Corporates	–	–	27,234	8	27,242	28,164
of which: SME	–	–	16,397	–	16,397	17,698
Other non-credit obligation assets	–	–	–	468	468	437
CRSA exposure classes	3,679	9,588	2,866	1,113	17,246	18,359
Central governments or central banks	1,786	3,635	–	–	5,421	5,627
Regional governments and similar entities	–	4,745	–	0	4,745	4,876
Other public-sector entities	1,550	519	–	1	2,070	2,106

	Institutions	Public-sector entities	Companies	Other	Total	Average
€ mn						
Multilateral development banks	14	238	–	–	252	280
International organisations	–	451	–	–	451	473
Institutions	329	–	–	–	329	393
Covered bonds	–	–	–	–	–	–
Corporates	–	0	1,010	32	1,042	1,226
of which: SME	–	0	641	–	641	732
Retail business	–	–	18	227	245	279
of which: SME	–	–	–	–	–	–
Exposures secured by mortgages on immovable property	–	–	1,768	841	2,609	2,986
of which: SME	–	–	1,244	–	1,244	1,325
Undertakings for Collective Investment (UCI)	–	–	1	–	1	3
Other exposures	–	–	–	0	0	1
Exposures in default	–	–	69	12	81	109
of which: SME	–	–	30	–	30	19

Breakdown by remaining term to maturity

	payable on demand	up to 3 months	more than 3 months / up to 1 year	more than 1 year / up to 5 years	more than 5 years	Total	Average
€ mn							
IRBA exposure classes	1,416	2,440	2,028	17,483	7,818	31,185	32,484
Institutions	72	1,548	122	523	1,210	3,475	3,883
Corporates	876	892	1,906	16,960	6,608	27,242	28,164
Other non-credit obligation assets	468	–	–	–	–	468	437
CRSA exposure classes	2,072	306	938	5,756	8,174	17,246	18,359
Central governments or central banks	1,800	34	178	666	2,743	5,421	5,627
Regional governments and similar entities	196	129	239	1,565	2,616	4,745	4,876
Other public-sector entities	0	25	56	1,533	456	2,070	2,106
Multilateral development banks	–	–	–	250	2	252	280
International organisations	–	–	–	184	267	451	473
Institutions	1	26	58	43	201	329	393
Covered bonds	–	–	–	–	–	–	–
Corporates	46	33	111	529	323	1,042	1,226
Retail business	1	0	2	11	231	245	279
Exposures secured by mortgages on immovable property	13	32	294	944	1,326	2,609	2,986
Undertakings for Collective Investment (UCI)	1	–	–	–	–	1	3
Other exposures	0	–	–	–	–	0	1
Exposures in default	14	27	0	31	9	81	109

The remaining term to maturity is determined on the basis of the contractually agreed term of all on-balance sheet and derivative transactions. The classification of off-balance sheet transactions as "payable on demand" results from the fact that payment obligations may be incurred for Aareal Bank from the loan commitments and guarantees.

Allowance for credit losses

The best way to provide for risks is to carefully review such risks before granting a loan. We embrace this fundamental principle by adopting a multi-level review process, using (amongst others) our well-trained, experienced employees in the credit divisions.

As a property finance specialist, we not only focus on the borrower's credit rating but also carry out an in-depth analysis of the value and profitability of the property pledged as collateral.

Despite all the due care taken, events occasionally occur that can lead to impairment or even default. Our credit management teams are obliged to follow certain rules for these receivables when the first signs emerge that a loan might become impaired.

Our specialised and high-volume business requires us to maintain close contact with clients. Apart from events that can be determined objectively, such as when a loan is in arrears, or when a borrower fails to meet disclosure duties, the first signs of potential problems comprise a series of soft factors.

The responsible loan manager is informed of such soft factors, for example, by analysing performance reports. If there is evidence of events that could hamper the continuity of payments, the exposure is flagged in line with the risks involved.

The intensity of the attendant measures to be taken depends on the extent of the potential default,

the internal assessment of the borrower/property, plus time-related and legal issues. All events are examined on a case-by-case basis.

Definition of terms and allowance process

The concept of "impaired" loans is commonly used in a financial reporting context, albeit not in our credit organisation. We have therefore translated the requirements of Article 442 lit. a) of the CRR to our internal processes. All loans that are more than nine days in arrears are deemed to be in default for accounting purposes.

Specific allowances for credit losses are recognised for receivables of material size where expected future cash flows fall below the carrying amount of a loan receivable. This is the case when it is probable (due to observable criteria) that not all interest and principal payments can be made as contractually agreed. The estimated recoverable amount is determined on the basis of the present values of expected future cash flows from the asset (taking into account the marketability of collateral provided). If debt servicing can be made from the borrower's other assets on an ongoing basis, a cash flow deficit in relation to the financed project does not justify the recognition of allowances for credit losses. If the loan cannot be repaid upon maturity as contractually agreed, a reorganisation – including renewal – is possible when the cash flow from the project or the borrower's other assets enable the borrower to meet future interest and principal payments.

Flat-rate specific allowance for credit losses is recognised for receivables with insignificant amounts. Where there is objective evidence for impairment regarding such receivables, the allowance amount is determined, for homogenous groups of loans and advances using mathematical and statistical parameters to calculate the expected losses.

Property loans for which allowances have been recognised are referred to internally as non-performing loans. The loans remain in this category until problems have been fully remedied, or the

loan has been settled. Uncollectable (residual) receivables are written off against specific allowances for credit losses recognised previously, or written off directly.

In the context of assets measured at amortised cost and not subject to specific allowances for credit losses, portfolio-based allowances for credit losses are recognised for risks which have already materialised, but which cannot be allocated to individual loans and advances due to lack of knowledge. For this purpose, groups of financial assets with comparable default risk profiles are combined in portfolios. The allowances are calculated using a formula-based procedure, based on the following Basel III parameters used in the Advanced IRB Approach: expected loss given default (LGD), probability of default (PD) and the LIP factor. The LIP factor is a correction factor to adjust the one-year probability of default (used in Basel III) to the estimated time period, between the date the loss is incurred and the identification of the actual loss. The LIP factor, uniformly applied across all asset classes, is 1.

Provisions for loans are set aside for commitments to third parties if utilisation is probable and the amount of the commitment can be reasonably estimated. Provisions are measured on the basis of the best estimate of the expenditure required to settle the obligation, in accordance with IAS 37.36. If utilisation in the short term, i.e. within twelve months, from the obligation is not expected, the provision will be recognised at present value.

In addition to the allowance process for property lending, the Annual Report¹⁾ includes a description of the impairment process for securities belonging to the IFRS categories "Available for Sale" (AfS), "Held to Maturity" (HtM) and "Loans and Receivables" (LaR).

Quantitative disclosures

The breakdown of past due and impaired loans and advances and the related allowances by important regions, borrower groups and contractual maturities as required by Article 442 lit. g) and h) of the CRR is fully included in the Annual Report²⁾. The amounts stated therein relate to the consolidated financial statements in accordance with IFRSs.

As at 31 December 2016, property financings under management³⁾ with a total volume of € 1,365 million were subject to specific allowance for credit losses, which amount to € 438 million. As at the reporting date, the amount of portfolio-based allowances for balance sheet risks in the lending business was € 119 million and for unrecognised risks (financial guarantees and loan commitments) € 2 million.

Virtually all of the borrowers are assigned to the Corporates asset class. Since Aareal Bank Group's lending business is focused on commercial property finance, we do not believe that a further breakdown of the 'Corporates' borrower group would provide any additional information.

Allowances for country risks were not necessary in the financial year 2016. We also did not recognise any specific valuation allowances for derivatives, since these are recognised at fair value through profit or loss pursuant to IFRSs.

Development of allowances for credit losses and provisions

Allowances for credit losses and provisions in accordance with IFRSs developed as follows (page 59) during the course of the year.

¹⁾ Aareal Bank Group 2016 Annual Report: chapter "Accounting Policies", Note (6) in the Notes to the consolidated financial statements.

²⁾ Aareal Bank Group 2016 Annual Report: chapter "Notes to Financial Instruments", Notes (66) and (67) in the Notes to the consolidated financial statements.

³⁾ The figure for property finance under management includes property loans managed on behalf of DEPFA Deutsche Pfandbriefbank AG

	Specific valuation allowance	Portfolio impairment allowance	Provisions in the lending business for unrecognised items
€ mn			
Allowance for credit losses as at 1 Jan 2016	412	116	14
Additions	149	3	0
Write-downs	58	–	1
Reversals	36	–	8
Unwinding	32	–	–
Reclassification	–	–	–
Changes in scope of consolidation	–	–	–
Currency adjustments	0	0	0
Balance as at 31 Dec 2016	435	119	5

Derivatives

Derivatives are defined for regulatory purposes as "...unconditional forward transactions or option contracts (including financial contracts for differences) that are structured as a purchase, exchange or other acquisition of an underlying instrument, whose value is determined by reference to the underlying instrument and whose value may change in future for at least one counterparty due to future settlement" (section 19 (1a) of the KWG).

The bulk of Aareal Bank Group's derivatives positions have been entered into in order to hedge interest rate and currency risk exposure, and for refinancing purposes.

Internal capital allocation

Within the framework of the economic capital model for credit risks, derivatives are taken into account in the amount of their positive market value plus the regulatory add-on, determined depending on the type and term of the transaction. The netting framework agreements concluded by the Bank to reduce counterparty credit risks within the trading business are taken into account in the calculation. This also applies to additional agreements on the furnishing of collateral.

Internal limitation of risks from derivative transactions

To assess counterparty credit risk from derivative transactions, Operations prepares an internal rating for all counterparties on a regular or event-driven basis. The internal rating, along with the external ratings from Fitch Ratings, Moody's and Standard & Poor's, together represent an important indicator for determining counterparty-specific limits for the derivatives business.

Collateral and allowance for credit losses

The procedures for accepting collateral are described in the Group Annual Report¹⁾. No allowance for credit losses was recognised for hedging derivatives, since these are recognised at fair value through profit or loss pursuant to IFRSs.

Impact of a rating downgrade on collateral to be furnished

In general, the collateral agreements concluded provide for rating-independent allowance amounts as well as rating-independent minimum transfer amounts. In individual cases, the collateral agreements the Bank has entered into may require that

¹⁾ Aareal Bank Group 2016 Annual Report: chapter "Credit risk mitigation" in the Risk Report of the Group Management Report.

a higher amount of collateral be provided in the event of a downgrade of the Bank's external rating. However, the risk is immaterial due to the low volume and in relation to liquidity.

Valuation approach

The equivalent value of derivatives and the related counterparty credit risk are determined using the mark-to-market method (Article 274 of the CRR) for the purpose of regulatory reporting.

Regulatory capital requirements

The aggregate positive replacement value for our derivatives contracts subject to reporting requirements stood at € 2,976 million at year-end 2016. This amount is reduced to € 365 million through netting framework agreements (see chapter "Credit risk mitigation") in the amount of € 1,719 million and the deduction of collateral provided in the amount of € 892 million.

The following overview shows the effects of netting and collateral eligible for inclusion on positive replacement values, broken down by type of contract relevant for the Bank.

The counterparty credit risk for all contracts remaining after netting framework agreements and collateral amounted to € 1,341 million as at 31 December 2016.

At present, we neither use credit derivatives to hedge individual contracts, nor do we act as a broker, seller or buyer of credit derivatives.

Credit risk mitigation

The Bank's Credit Manual contains further details regarding collateral to be used within the Bank. The regulatory inclusion of the collateral reflects our conservative hedging strategy. The collateral employed fulfils the extensive impairment checks and enforcement reviews that are part of the credit process.

For the purpose of the internal estimation of the loss ratio in the case of a borrower default, only collateral that can be allocated to the following categories is taken into account:

- property-related collateral,
- warranties, and
- financial collateral.

The legal minimum requirements regarding collateral and the security interest are reviewed by the Credit Management units in cooperation with the Legal Department. The internal estimation of the loss ratio only uses collateral that is included in Bank-internal approved lists. These security interests are always enforceable. A Bank-internal process ensures that the legal enforceability of all CRR-relevant collateral is subjected to permanent legal monitoring in the jurisdictions relevant for us. If this results in changes, corresponding measures are initiated.

Any collateral must be reviewed in the case of new business, loan extensions, material changes to the collateral structure as well as at certain time intervals and upon certain events. The review

	Before netting	Reduction through netting	Reduction through collateral	After netting
€ mn				
Positive replacement value	2,976	1,719	892	365
Interest	2,678	–	–	–
Currency	298	–	–	–
Equities/index	–	–	–	–

covers the legal minimum requirements and the value of the collateral.

In addition to the inclusion of real property liens, we developed a methodology in cooperation with external law firms. This methodology is used to assess other property-related security interests for international financings, including pledges of unlisted shares in a property company or special-purpose entity. On this basis, the rights are taken into consideration for the purpose of the internal loss ratio estimation.

In contrast to the AIRBA, only certain types of impersonal collateral, indemnities and guarantees as well as financial collateral may be used under the CRSA. Commercial property collateral is eligible for inclusion in accordance with the Credit Risk Standard Approach, albeit not for mitigating credit risk. Loans secured by a real property lien are included instead in a separate exposure class with a preferable risk weight. All collateral values in foreign currency are translated into euro on a daily basis, using the official foreign currency rates.

Regulatory haircuts based on mismatches related to term/lifetime or currencies are applied during netting of collateral.

Property-related collateral

As an international property lender, Aareal Bank focuses on property in the context of collateralisation. Real property liens – or any equivalent security interests in terms of quality depending on the location of the property – are the main types of security interests used for the internal loss ratio estimations for property loans.

Market or fair values are set in accordance with the responsibilities for decision-making on lending, and form an integral part of the lending decision.

Valuation reports are used for property-related collateral. The provisions of Article 208 (3) of the CRR are complied with during the valuation. The property's market or fair value is subjected to a defined monitoring and review process:

Step 1: Monitoring

The property values are monitored using statistical methods. The annual monitoring for properties located in Germany is based on a Bank-internal procedure as well as on the market fluctuations concept pursued by bank associations vdp and VÖB. Properties located abroad are monitored exclusively on the basis of a Bank-internal procedure. In addition to regular monitoring, a review is initiated as soon as there are indications of substantial value fluctuations for the relevant property types.

Step 2: Review

The properties identified in Step 1 are analysed more closely. This review is made by an independent valuer, or a loan manager with applicable expertise. In addition, all properties have to be reviewed every twelve months if the market value and the exposure reach a certain threshold. Smaller properties are reviewed every three years if they exceed a certain minimum exposure. Event-driven reviews are carried out immediately.

Step 3: Revaluation

In Step 3, the properties identified in Step 2 are generally revalued when the assumptions underlying the most recent valuation would lead to a reduction in value, considering the current market situation.

Warranties

Warranties include indemnities and guarantees. The guarantors include rated customers from the segments "Sovereign states", "Regional governments" and "Local authorities" as well as "Institutions" and "Corporates". Credit risk mitigation focuses on the creditworthiness of the guarantor. In the case of large-sized property lending, if a warranty is provided, the guarantor has to be rated using the applicable rating procedure when the lending decision is based (among other things) upon the creditworthiness of the guarantor. The rating process for guarantors is subject to the same requirements applicable to the borrower. Assigned life insurance policies are only included under the AIRBA and are treated – by analogy with assigned balances held at third-party institutions – like warranties.

Financial collateral

Pledged balances held at the Bank are included as financial collateral. Financial collateral in the form of pledged securities play a minor role. Their current market values are included for credit risk mitigation purposes, adjusted for haircuts.

We use the comprehensive method for financial collateral under the CRSA.

Collateralising loans through balances saved under home loan and savings contracts and fund units is insignificant in our business model.

Collateral eligible for inclusion

Collateral in the amount of € 28,360 million was applied within the scope of credit risk mitigation.

This figure includes € 892 million of financial collateral included for derivatives transactions.

As Aareal Bank is an international property specialist, the real property liens used to mitigate credit risk under the AIRBA is the relevant parameter, with a share of 91.5%. Financial collateral, warranties and other guarantees only represent a minor portion in the collateralisation volume.

Under the AIRBA, the exposure classes "Corporates" and "Institutions" are collateralised by an overall volume amounting to € 27.6 billion.

The following table shows the proceeds from the corresponding types of collateral used under the AIRBA for the purposes of the collateralisation effect; the overview also includes collateral posted for the portfolio of exposures to banks (treated under the AIRBA).

	Total of collateralised exposure amounts	Property	Other property-related collateral	Warranties	Other warranties	Financial collateral
€ mn						
IRBA exposure class	27,620	25,283	203	231	-	1,903
Corporates	25,571	25,283	203	46	-	39
Institutions	2,049	-	-	185	-	1,864

Eligible warranties under the CRSA comprise guarantees or indemnities provided by various guarantors and cash deposits with third parties.

The collateral has the following risk-mitigating effects in the CRSA exposure classes:

	Total of collateralised exposure amounts	Financial collateral	Warranties
€ mn			
CRSA exposure class	740	361	379
Institutions	168	168	-
Corporates	140	0	140
Retail business	-	-	0
Exposures in default	2	-	2
Central governments or central banks	-	-	-
Regional governments and similar entities	193	193	-
Other public-sector entities	237	-	237

In addition, the CRSA exposure classes "Exposures secured by mortgages on immovable property" and "Exposures in default" include real property liens at a volume of € 2,654 million.

Risk concentrations

The qualitative and quantitative processes to assess and control risk concentrations are described in the Annual Report¹⁾. Due to the large importance of property used as collateral in our Bank, we refer to the graphic breakdown of the property finance volume by region and by property type, within the chapter of the Risk Report referred to above.

Impact of collateral included under the CRSA

Identical types of collateral respond differently, depending on what transactions they can be offset against.

This is due to the composition of the CRSA exposure amount as well as the exposure categories for undrawn credit facilities and other off-balance sheet transactions (Article III of the CRR in conjunction with Annex I of the CRR). The percentage value assigned to each exposure category ensures that lower regulatory capital requirements are calculated for loan commitments and other off-balance sheet transactions than for on-balance sheet receivables.

The table on page 64 shows CRSA exposure amounts by risk weight, both before and after mitigating credit risk.

Cash deposits as financial collateral and warranties within the meaning of the CRR can be distinguished in terms of how they mitigate credit risk:

- Cash deposits reduce the assessment basis to which the credit conversion factor is applied. The risk weight impacts the exposure amount.
- Warranties do not impact on the assessment basis, but on the risk weighting. A loan collateralised through a warranty is taken into account, with the warranty amount to be included and the risk weight of the guarantor in the guarantor's exposure class.

Netting agreements

To reduce counterparty risk in Aareal Bank's trading business, the master agreements for financial derivatives²⁾ and master agreements for securities repurchase transactions (repos) used by the Bank provide for various credit risk mitigation techniques, via mutual netting framework agreements.

The master agreements for financial derivatives used by the Bank contain netting framework agreements at a single transaction level (so-called "payment netting"), and arrangements for the termination of individual transactions under a master agreement (so-called "close-out netting")³⁾. In general, all master agreements are based on the principle of a common agreement. This means that, in the case of a termination, the individual claims are netted, and that only such net amount can and may be claimed with regard to the defaulted counterparty. This claim must not be affected by any insolvency, i.e. it must be legally valid and enforceable. This, in turn, means that the jurisdictions concerned must recognise the concept of a common agreement which protects the net amount of the claim from imminent access by the insolvency administrator.

¹⁾ Aareal Bank Group 2016 Annual Report: chapter "Credit risks" (here: "Risk measurement and monitoring") in the Risk Report of the Group Management Report

²⁾ Any comments below referring to the German Master Agreement on Financial Derivatives (Deutscher Rahmenvertrag für Finanztermingeschäfte – "DRV") also comprises the master agreement issued by the International Swaps and Derivatives Association Inc. (ISDA) (the so-called "ISDA Master Agreement"). Both agreements are standardised agreements recommended by leading associations – among others, by the Association of German Banks (Bundesverband deutscher Banken – "BdB").

³⁾ A "Termination following a Termination Event" within the meaning of the ISDA Master Agreement is based on an event outside the control of the counterparty (e.g. changes in tax laws), while the "Termination following an Event of Default" is based on a violation of the agreement on the part of the counterparty – such as a payment default or insolvency.

		Risk weights									
		0 %	2 %	20 %	35 %	50 %	75 %	100 %	150 %	250 %	Other
€ mn											
Exposure classes											
CRSA exposure amounts before credit risk mitigation	Central governments or central banks	5,421	-	-	-	-	-	-	-	-	-
	Regional governments and similar entities	4,545	-	72	-	-	-	-	-	127	-
	Other public-sector entities	1,797	-	237	-	-	-	36	-	-	-
	Multilateral development banks	252	-	-	-	-	-	-	-	-	-
	International organisations	450	-	-	-	-	-	-	-	-	-
	Institutions	-	-	61	-	268	-	-	-	-	-
	Corporates	-	-	21	-	2	-	1,018	-	-	2
	Retail business	-	-	-	-	-	245	-	-	-	-
	Exposures secured by mortgages on immovable property	-	-	-	1,102	1,507	-	-	-	-	-
	Exposures in default	-	-	-	-	-	-	56	25	-	-
	Exposures associated with particularly high risk	-	-	-	-	-	-	-	-	-	-
	Covered bonds	-	-	-	-	-	-	-	-	-	-
	Exposures to institutions and corporates with a short-term credit assessment	-	-	-	-	-	-	-	-	-	-
	Undertakings for Collective Investment (UCI)	-	-	-	-	-	-	1	-	-	-
	Equity investments	-	-	-	-	-	-	0	-	-	-
Other exposures	-	-	-	-	-	-	0	-	-	-	
Total	12,465	-	391	1,102	1,777	245	1,111	25	127	2	
CRSA exposure amounts after credit risk mitigation	Central governments or central banks	5,791	-	72	-	-	-	-	-	-	-
	Regional governments and similar entities	4,441	-	72	-	-	-	-	-	127	-
	Other public-sector entities	1,797	-	35	-	-	-	-	-	-	-
	Multilateral development banks	252	-	-	-	-	-	-	-	-	-
	International organisations	450	-	-	-	-	-	-	-	-	-
	Institutions	-	-	33	-	154	-	-	-	-	-
	Corporates	-	-	-	-	2	-	824	-	-	2
	Retail business	-	-	-	-	-	238	-	-	-	-
	Exposures secured by mortgages on immovable property	-	-	-	1,102	1,506	-	-	-	-	-
	Exposures in default	-	-	-	-	-	-	56	23	-	-
	Exposures associated with particularly high risk	-	-	-	-	-	-	-	-	-	-
	Covered bonds	-	-	-	-	-	-	-	-	-	-
	Exposures to institutions and corporates with a short-term credit assessment	-	-	-	-	-	-	-	-	-	-
	Undertakings for Collective Investment (UCI)	-	-	-	-	-	-	1	-	-	-
	Equity investments	-	-	-	-	-	-	0	-	-	-
Other exposures	-	-	-	-	-	-	0	-	-	-	
Total	12,731	-	212	1,102	1,662	238	881	23	127	2	

Above all, the close-out netting is subject to (international) legal risks. The Bank reviews these legal risks by evaluating the statements included in legal opinions commissioned by national and international associations and prepared by recognised law firms regarding the validity and enforceability of mutual netting framework agreements in the case of a counterparty's insolvency, based on criteria such as product type, jurisdiction of the registered office and branch office of the counterparty, individual contract supplements and other criteria. In doing so, the Bank decides for each individual transaction whether or not netting is possible. The Bank uses eligible bilateral netting framework agreements within the meaning of the CRR for all transactions with financial institutions; in many cases there are additional collateral agreements which further reduce the relevant credit risk. In contrast, the Bank does not use netting relevant for regulatory purposes with other counterparties (e.g. collateral transactions with borrowers).

For repo transactions, depending on the counterparty, "payment or delivery netting" is agreed upon; contract documentation for repo transactions also generally provides for close-out netting. However, the Bank does not use the option permitted by regulatory authorities to reduce capital requirements for repo transactions.

Furthermore, counterparty risk is reduced through derivatives settlement with central counterparties (CCP). For this purpose, Aareal Bank is connected to the central counterparties Eurex Clearing AG and LCH.Clearnet Limited.

Securitisation

Aareal Bank was involved solely as an investor on the market throughout recent years. Given the disposal of the residual holding of asset-backed securities (ABS) during the year under review, the relevant disclosure requirements regarding securitisation exposures no longer apply.

Investment Risks

Investment risk strategy

Aareal Bank Group acquires equity investments strictly for the purpose of positioning the Group as an international property financing specialist and provider of property-related services. While the standard banking risks mainly exist within Aareal Bank AG and the equity investments in banks, the other subsidiaries are frequently exposed to other risks. Due to their special character, these risks cannot be measured and managed using the same methods and processes. These risks are centralised in a separate risk category called "Investment risks" and included in the centralised risk management system through an investment risk controlling concept.

In general, all types of investments contribute to investment risk. The main focus of investment risk controlling, however, is on operating non-bank shareholdings, since these companies have business models different from that of Aareal Bank AG. The statistical methods and procedures applied in the banking business – such as VaR models – are generally not suitable to assess the risks of these companies. For this reason, we pursue a qualitative approach for investment risk control which attempts to estimate the risk content on the basis of the balance sheet and income statement analyses conducted within the scope of investment risk controlling. The investments covered are classified into different risk classes. Each risk class has specific risk weightings, which are used to translate the carrying amount of the investment into a risk equivalent value. Based on this risk equivalent value, Risk Controlling monitors compliance with the limits for investment risks.

Based on the type, scope, complexity and risk level of transactions, processes should be set up for the early identification of risk potential and for controlling and monitoring these risks in accordance with the Minimum Requirements for Risk Management (MaRisk).

This requirement is complied with through a risk-adequate investment controlling system within the framework of implementing the investment strategy, where the different autonomy requirements of investments are accounted for.

The controlling philosophy of Aareal Bank Group defines to which extent the business activities of the investments are influenced, and who exercises this influence. The controlling philosophy also determines the structure for controlling equity investments. A distinction has to be made between a direct and indirect influence on the investments.

The more important the investment is, the more direct influence will be taken and regulatory reporting will be required; the Group's head office will be involved in material business decisions. In case of an indirect influence, the investments have more discretion as regards business decisions. The carrying amount underlying these companies, in aggregate, is insignificant when measured against the total carrying amount of all subsidiaries.

Pursuant to MaRisk, risks from investments have to be included as part of Aareal Bank AG's overall risk reporting. For this purpose, the investment risks are determined and assessed by the Acquisitions & Subsidiaries division. The Risk Controlling division reports to the Management Board as regards investment risks within the framework of regular risk reporting, also on a quarterly basis.

Moreover, risk control and risk monitoring is supplemented by various reviews which the department or the companies are subjected to.

Pursuant to the MaRisk, the equity investment management has to be reviewed in reasonable time intervals by Internal Audit. This also involves system reviews (organisational structures and work-flows, risk management and controlling, internal control system), taking into consideration the principles for a risk-oriented review. In addition, the investments themselves are subjected to a review, performed by the Group Audit department of Aareal Bank AG.

In accordance with MaRisk, the auditor has to get an overview of equity investment management and its organisation, the related risks as well as the internal control systems and procedures – and has to assess the appropriateness and effectiveness of the processes and procedures. Furthermore, material subsidiaries are also subjected to a review by an auditor.

In our business model, we make a distinction between the two segments, Structured Property Financing and Consulting/Services. Our equity investments reflect the medium to long-term strategic objectives of our business model.

Structured Property Financing

- We enter into strategic investments to support our property financing activities, particularly abroad.
- Special- purpose entities within the scope of foreclosed assets are used to secure real property liens.

Consulting/Services

- Strategic investments allow us to offer the housing and commercial property industries in Germany – as well as in selected European countries – plus the German utilities and waste disposal industries, services and products for managing residential property portfolios and processing payment flows.
- Investments in companies that provide the Group and third parties with other property or IT services.

Regulatory assessment

The statements below exclusively refer to investments that are not part of the regulatory scope of consolidation and are therefore included as risk-weighted assets in the report pursuant to sections 10, 10a of the KWG.

From a regulatory perspective, all investments of Aareal Bank AG are covered by the Advanced

IRB Approach. The Simple Risk Weight Approach, pursuant to Article 155 of the CRR, is used for the determination of the risk-weighted exposure amounts.

Measurement and accounting policies

Aareal Bank AG includes the majority of the companies concerned in its IFRS consolidated financial statements (full consolidation) since it controls the financial and operating policies of these companies as the parent entity of the Group.

Companies over which Aareal Bank AG may exercise a significant influence ("associates") are included in the consolidated financial statements, using the equity method. Furthermore, Aareal Bank AG holds a joint arrangement, whose assets and liabilities, as well as income and expenses, are recognised in line with the interest held by the Bank.

Investments that are not consolidated under IFRSs are allocated within Aareal Bank Group to the "Available for Sale" (AFS) measurement category, and are recognised under non-trading assets in the statement of financial position.

Further information on measurement and accounting principles is provided in our Annual Report¹⁾.

Valuations

The following table shows aggregate investments in relation to their strategic objective, excluding investments consolidated for regulatory purposes.

The overview compares the carrying amounts with fair values. Since it is not necessary from an accounting perspective to determine the carrying amounts and the fair values for the fully-consolidated companies, the carrying amount and the fair value of the majority of these companies are derived from their equity capital for disclosure purposes.

Since the prerequisites set out in Article 155 (2) of the CRR are met, the simple risk weight for almost all equity investments treated under the AIRBA is 370 %. On the basis of this risk weight, the IRBA exposure amount is € 318 million.

Result from equity instruments

During the year under review, we sold or wound up four companies. This resulted in gains on disposal of € 0.3 million.

Other investments held comprise unrealised revaluation gains calculated in accordance with the IFRSs (immaterial amount). These do not impact on tier 1 capital or tier 2 capital.

	Carrying amount	Fair value
€ mn		
Structured Property Financing	176	176
of which: listed investments	0	0
of which: other equity investments	176	176
Consulting/Services	142	142
of which: listed investments	–	–
of which: other equity investments	142	142

¹⁾ Aareal Bank Group 2016 Annual Report: chapter "Accounting Policies" in the Notes to the consolidated financial statements.

Market Price Risks

Market price risk is broadly defined as the threat of losses due to changes in market parameters. Aareal Bank's market price risk exposure predominantly comprises interest rate risks, whilst currency risks are largely eliminated through hedges. Hence, the primary market price risk exposures are related to the risk parameters for interest rates, equity prices, and exchange rates.

Risk Controlling uses the latest methods and tools for the measurement and analysis of market risks. Up-to-date reporting to management on the Group's risk profile provides decisive input for all short, medium and long-term investment decisions. Value-at-risk (VaR) has established itself as the method for measuring general market price risk. This concept, as well as stress testing and sensitivity analysis used as further methods to measure market risks, are described in detail in the Annual Report¹⁾.

Risk management, especially with regard to market and interest rate risks of the banking book, is performed within the Treasury division and supported by the Risk Controlling division through risk reports and risk assessments. Based on the daily market risk report, all changes of the present value in all currencies are analysed on a daily basis; if necessary, risk-reducing measures are taken. In addition, the general interest rate and market risk situation is discussed during weekly meetings of the Transaction Committee. The Transaction Committee comprises the Management Board member responsible for Treasury, the Head of Treasury as well as the department heads of Treasury. The Transaction Committee makes decisions as regards the general approach with respect to the management of market and interest rate risks.

In the area of market price risks, we monitor and control concentration risks, in particular with respect to the relevant risk factors (interest rate risks, currency risks, etc.), products and individual companies of Aareal Bank Group.

Market risk strategy

Our exposure to the capital market is based on a responsible and sustained strategy. Identified risks are offset, for example, through hedging agreements.

Interest rate positions from the current lending and refinancing business, which are intended to be hedged, are closed out using interest rate derivatives. Generally, we use one-to-one hedges to meet IFRS hedge accounting criteria. Macro hedges, where IFRS hedge accounting cannot be used, are an exception to this.

The lending and refinancing business in foreign currencies is managed using money market transactions and FX swaps in the respective currency. The currency positions from accumulated lending and refinancing margins are reviewed regularly and closed out on a timely basis. Basic risks from differing fixing dates are largely avoided for each currency by selecting suitable roll dates.

We do not invest in precious metals, other commodities and raw materials. Similarly, there are currently no amounts to be included for net equity or equity index positions. We calculate the regulatory capital requirements for foreign currency risk based on the rights and obligations as well as investments in foreign currencies.

Regulatory assessment

We do not use an internal model for the regulatory assessment of market risk, but employ standard regulatory procedures instead.

The option provided in Article 340 of the CRR, as well as the duration-based approach, are used to calculate general risks.

We do not apply any lump-sum weighting amounts for investment fund units in accordance with Article 348 (1) of the CRR.

¹⁾ Aareal Bank Group 2016 Annual Report: chapter "Market price risks" in the Risk Report of the Group Management Report.

The following overview shows the own funds requirements for the different market risk positions in accordance with Article 92 (3) lit. c) of the CRR:

Mio. €	
Market risk positions	10
Foreign exchange risk	10
Settlement risk	-
Commodities risk	-

Interest rate risk in the banking book

Whilst the net interest position is calculated to determine regulatory capital requirements for market risk, the calculation of interest rate risk in the banking book does not impact on the capital representation for regulatory purposes.

Interest rate risk is broadly defined as the threat of losses due to changes in market parameters. From an economic perspective, interest rate risk represents a key variable for observing market price risk.

Measurement method and basic assumptions

Aareal Bank uses the VaR concept to measure interest rate risks in the banking book. The VaR for market price risks quantifies the exposure as a negative divergence from the current aggregate value of the Bank's financial transactions.

A variance-covariance approach (delta-normal method) is used throughout the Group to determine the VaR indicator on a daily basis. Statistical parameters used in the VaR model are calculated directly from a 250-day historical data pool maintained within the Bank. The loss potential is determined applying a 95% confidence interval and a 250-day holding period.

By their very nature, VaR calculations are based on assumptions regarding the future development of the business, and the related cash flows. Key assumptions used include current account balances which are factored into calculations for a period

of two years, using the average residual amount of deposits observed in the past. Loans are taken into account using their fixed-interest period (for fixed-rate exposures), or using their expected maturity (variable-rate exposures). Aareal Bank's equity is not taken into account as a risk-mitigating item. This tends to overstate VaR, demonstrating the conservative approach adopted in our risk measurement processes – together with considering only contractual maturities.

Based on the daily market risk report, all changes of the present value in all currencies are analysed; if necessary, risk-reducing measures are taken. In addition, the general interest rate situation is discussed during the weekly meetings of the Transaction Committee. The Transaction Committee makes decisions as regards the general approach with respect to the management of interest rate risks.

Impact of an interest rate shock on profit or loss

The underlying interest rate shock scenarios stipulated by the banking regulators for external reporting purposes (including parallel shifts by 200 basis points, under the exclusion of negative nominal interest rates as shift results) resulted in a present-value change of € -218.5 million and € +109.6 million, respectively, for all currencies as at 31 December 2016¹⁾.

Of the currencies reviewed in the following table (page 70), the euro is the most important individual currency for us, with a € -174.6 million / € +153.5 million change in present value.

The ratio of the sum of all currencies relative to Aareal Bank Group's regulatory capital (in accordance with section 10a of the KWG) for these interest rate shock scenarios is 5.7% as at the reporting date. As in the previous years, this figure is well below the maximum limit of 20%.

¹⁾ The calculation was carried out for Aareal Bank Group.

	Interest rate shock		Present value change	
	+	-	Decrease	Increase
	bp	bp	€ mn	€ mn
EUR	200.0	200.0	-174.6	153.5
GBP	200.0	200.0	-11.4	-11.4
USD	200.0	200.0	-15.7	-15.7
Other	200.0	200.0	-16.8	-16.8
Total			-218.5	109.6

Operational Risks

Operational risk is defined for regulatory purposes as the risk of losses resulting from inadequate or failed internal processes or systems, from human error, or from external events. This definition also includes legal and model risks. In contrast, strategic and reputational risks – as far as they are not related to operational risks – as well as systematic risks are not included.

Ultimately, in contrast to other risk types, operational risks always represent the disruption of the production process. If the components of the production process change, the situation as regards operational risks within the company changes as well.

Risk Controlling is responsible for the central coordination of all aspects related to controlling operational risks, including the authority to select methods for identifying and monitoring of risks and loss events. This also includes risk reporting.

Strategy for the treatment of operational risks

The strategy pursued by the Bank, which is based on specialised and individualised businesses, results in less standardised and mechanised processes and workflows when compared with institutions that focus on standardised businesses. The consequence of this for Aareal Bank is that the operational risk is more strongly characterised by the categories People/Employees and Processes, and less strongly by the categories Systems/Technology and External Events.

The insights described herein result in a conscious and rigorous risk strategy in connection with the treatment of operational risks. Within the framework of this risk strategy, a decision is made with regard to avoiding (incl. relevant risk mitigation strategies), accepting/entering into or transferring/hedging risk positions. Deciding factors for the related decisions are both the economic reasonableness of the decisions and the Bank's risk appetite. The aim of all these efforts is to generate a balanced risk profile on the basis of a regularly applied risk analysis.

Against the background of this risk environment, we generally avoid a concentration of operational risk exposure. This is achieved, among other things, via adequate long-term measures as well as through the consistent implementation of a precisely defined set of controlling instruments for the identification and monitoring of operational risks and resulting loss events. These instruments are tailored to the Bank and its specific risk profile.

Instruments used to control operational risks

Operational risks and the resulting loss events are systematically identified, assessed, monitored and addressed, if necessary, using controlling measures within Aareal Bank under the framework of a regular cycle. Risk identification is made via the instruments Self-Assessment (early risk identification), risk inventories (risk identification and monitoring), as well as via maintaining and monitoring a loss database.

Stress testing

Suitable and plausible stress tests are conducted at Aareal Bank in the context of operational risks. These are hypothetical scenarios and sensitivity analyses on the risk inventories. The results of the stress tests are reported regularly to the Management Board and serve as an indicator for potential developments within the risk type "Operational risks" that could jeopardise the continued existence of the Group.

Backtesting

Annual back-testing is performed for the risks as part of risk identification and risk monitoring. This involves determining the relation between loss events expected from individual risks and reported incidents of such loss events. Based on the results from backtesting, adjustments are made to the controlling instruments used to manage operational risks.

Regulatory assessment

As a rule, the capital charge for the Group's operational risks is calculated according to the so-called "Standardised Approach" (STA) pursuant to Article 317 et seq. of the CRR. Given the fact that the gross profit of Corealcredit Bank AG has to be considered for a period three years, Aareal Bank AG still uses the approach as described in Article 314 (4) of the CRR for regulatory reporting purposes at Group level, despite the now-complete integration of Corealcredit Bank AG. The separate consideration of former Corealcredit Bank AG's gross profit for a period three years expires as at the second quarter of 2017, meaning that using the approach as described in Article 314 (4) of the CRR does no longer apply.

As an international property specialist, we limit our operations to trading and sales, commercial banking, retail banking, plus payment and settlement provided within the scope of the Standardised Approach¹⁾.

The results that are taken into consideration are based on the segment reporting at the end of the financial year and the quarterly results in accordance with IFRSs. The details as at 31 December 2016 are therefore based on Q4/2013 up to and including Q3/2016.

Article 317 (2) of the CRR defines regulatory risk weights (so-called "beta factors") for the individual business lines forming the basis of the Standardised Approach. We use these defined weightings rather than exercising the option to apply proprietary beta factors.

The "commercial banking" business line accounts for 88 % of the relevant indicator.

As segment reporting is not in line with the breakdown of business lines pursuant to the CRR or Basel II, the individual items of the segment report are re-allocated on the basis of factually logical arguments. Statistical values are partially used as further supporting data (such as the ratio of private vs. commercial loans).

For details regarding capital requirements attributable to operational risk, please refer to the overview of capital requirements for all types of risk within the Credit Risk chapter (pages 53/54).

Liquidity Risks

Liquidity risk describes the risk that it might not be possible to meet current and future payment obligations in full or in good time.

The aim of liquidity risk management, which is the responsibility of the Treasury division, is to hold, at any time, liquid funds to be able to meet future payment obligations. The risk management and monitoring processes have been designed to cover

¹⁾ Due to the fact that the CRR does not provide for a separate adequate business line for the operating segment "Consulting/Services", the relevant income of that segment is weighted using the highest beta factor (18 %, corresponding, inter alia, to the beta factor for the trading and sales business).

refinancing and market liquidity risks in addition to liquidity risk in the narrower sense.

Liquidity risk strategy

In general, Aareal Bank has a low risk tolerance, ensuring the ability to generate a considerable amount of liquidity in the short term, even in a tight market environment or a crisis scenario, and to prevent liquidity squeezes. For this purpose, we hold a large amount of liquid and high-quality securities.

Within the framework of the refinancing strategy¹⁾, various money market and capital market instruments are used to achieve a broadly-diversified range of funding vehicles. We can rely mainly on three sources: the German Pfandbrief, uncovered funding, and deposits from institutional investors and housing industry clients.

Instruments of liquidity controlling and management

Liquidity management (intraday and in the short and medium term) is assigned to Treasury and conducted based on the concepts of liquidity balance sheets and cash flow analyses, which are constantly developed. To analyse both the maturity structure and the quality of the individual money market and capital market products, the cash flows from the various refinancing sources are divided into different liquidity classes which are incorporated differently into the assessment of liquidity risk. The various properties, such as rollover probability, collateralisation, or ability to liquidate, are thus accounted for, thereby allowing the possible liquidity risks to be selectively quantified. The overall liquidity situation is broken down into several maturity ranges, taking into account possible stress scenarios. We generally consider the full withdrawal of clients' current account balances as being

the most significant scenario. Even in this stress scenario, liquidity is sufficient to cover the expected liquidity needs under stress conditions.

Managing and monitoring risk concentrations in the area of liquidity risks focuses on liquidity providers (composition of the liquidity reserve), the instruments used to raise liquidity, as well as on any concentrations of liquidity needs which may arise over time.

Risks are communicated by means of daily reporting to Treasury and to the members of the Management Board responsible for Treasury and monitoring. As part of monthly reporting, the entire Management Board is also briefed on the situation as regards liquidity risks. In addition, we notify further units if required.

Encumbered and Unencumbered Assets

The Asset Encumbrance provides an overview of the degree of asset encumbrance and – derived from this overview – an assessment of the Bank's ability to meet its financial obligations. The Asset Encumbrance Ratio, a key indicator of asset encumbrance, presents total encumbered assets and total collateral reused in proportion to total assets and total collateral received.

Assets are considered encumbered or used if they are not freely available to the institution. This is always the case if an asset is pledged or subject to lending arrangements or any form of arrangement to secure, collateralise or credit-enhance any originated loans or potential commitments from derivative transactions or any on-balance-sheet or off-balance-sheet transactions.

The information provided below is based on the EBA guidelines on disclosure of encumbered and unencumbered assets (EBA/GL/2014/03) and the corresponding reporting forms. Quantitative details are disclosed using median values of data reported to supervisory authorities during 2016, on a quarterly basis.

¹⁾ For more information on refinancing, please refer to the Aareal Bank Group 2016 Annual Report, chapter "Financial position" in the Group Management Report.

Assets

	Carrying amount of encumbered assets	Fair value of encumbered assets	Carrying amount of unencumbered assets	Fair value of unencumbered assets
€ mn				
Assets of reporting institution	25,536		24,957	
Equity instruments	–	–	302	343
Debt instruments	3,279	3,266	6,687	6,608
Other assets	3,181		1,160	

Collateral received

	Fair value of encumbered collateral received or issued debt instruments	Fair value of collateral received or issued debt instruments eligible for encumbrance
€ mn		
Reporting institution: collateral received	–	–
Equity instruments	–	–
Debt instruments	–	–
Other collateral received	–	–
Other issued debt instruments than own Pfandbriefe or ABS	–	236

Encumbered assets/collateral received and associated liabilities

	Coverage of liabilities, contingent liabilities or borrowed securities	Assets, collateral received and other issued debt instruments than encumbered Pfandbriefe and ABS
€ mn		
Carrying amount of selected liabilities	21,944	25,499

Information on importance of encumbrance

Aareal Bank determines the encumbrance of assets in accordance with Implementation Regulation (EU) 2015/79. Unchanged from the previous year, in addition to the cover assets pool, derivatives as well as – occasionally – securities repurchase transactions (repos) are key sources of encumbrance. Aareal Bank Group issues Pfandbriefe (German covered bonds) which are collateralised

with receivables and securities. Together, the cover assets pools of Aareal Bank AG and Westdeutsche ImmobilienBank AG (WestImmo) held for issuance of covered bonds account for the encumbrance of assets in a total amount of € 19 billion.

The changes in the total amounts of encumbered assets and collateral received, as well as the shift in the ratio of both totals, compared to the previous reporting period, was largely attributable to a

reduction in lending volume, combined with a reduction of the cover assets pools.

On a Group level, no structure of encumbrance between entities within Aareal Bank Group existed, due to consolidation. A significant over-collateralisation only applied to the cover assets pool. Besides compliance with statutory minimum excess cover requirements, over-collateralisation also serves to satisfy the requirements of rating agencies.

Collateral is provided and accepted predominantly on the basis of standardised agreements on securities repurchase transactions and on the collateralisation of forward transactions. Derivative transactions are generally entered into on the basis of the German Master Agreement for Financial Derivatives, or the ISDA Master Agreements only. Such master agreements provide for the netting of claims and liabilities in the event of insolvency or counterparty default, and thus further reduce counterparty risk.

Unencumbered other assets include approximately € 0.8 billion in assets which cannot be encumbered within the scope of current business operations: this largely relates to properties intended for disposal (28 %), as well as to tax reclaims and deferred tax assets (26 %).

Leverage Ratio

Aareal Bank determines the (phased-in) Leverage Ratio, taking into account the regulatory scope of consolidation, based on the Delegated Regulation (EU) 2015/62, as published in the EU Official Journal on 17 January 2015. Pursuant to Article 499 (3) of the CRR, the Leverage Ratio is calculated using quarter-end data.

The following disclosure tables are based on the requirements set out in the Implementation Regulation (EU) 2016/200 dated 15 February 2016.

1 Description of the processes used to manage the risk of excessive leverage	The Bank manages the risk of excessive leverage on a quarterly basis, within the scope of forecasting the development of own funds. For this purpose, both (fully-loaded) Tier 1 capital and total assets are forecast for the year-end dates of the two following years, one month prior to the end of each quarter. In this context, the minimum 3 % Leverage Ratio, as set out in the framework published by the Basel Committee on Banking Supervision in 2014, must be complied with at any time. The information is then submitted to senior management.
2 Description of the factors that had an impact on the Leverage Ratio during the period to which the disclosed Leverage Ratio refers	The Leverage Ratio rose by 13.37 % compared to the disclosure date of 30 June 2016. This was due to a decline in the total exposure measure, whilst Tier 1 capital increased during the same period. The main drivers for the development of the total exposure measure were largely the decline in exposures of the credit portfolio covered by the AIRBA, as well as the decline in Westlmmo's credit portfolio. The increase in Tier 1 capital was mainly due to the inclusion of eligible results for 2016, and to the waiver of the deduction item for impairments recognised during the course of the year.

Summary reconciliation of accounting assets and leverage ratio exposures (LRSum)

		Applicable amount
€ mn		
1	Total assets as per published financial statements	47,708
2	Adjustment for entities which are consolidated for accounting purposes but are outside the scope of regulatory consolidation	301
3	(Adjustment for fiduciary assets recognised on the balance sheet pursuant to the applicable accounting framework but excluded from the leverage ratio total exposure measure in accordance with Article 429 (13) of Regulation (EU) 575/2013)	–
4	Adjustments for derivative financial instruments	(3,319)
5	Adjustments for securities financing transactions (SFTs)	–
6	Adjustment for off-balance sheet items (i.e. conversion to credit equivalent amounts of off-balance sheet exposures)	539
EU-6a	(Adjustment for intra-group exposures excluded from the leverage ratio total exposure measure in accordance with Article 429 (7) of Regulation (EU) 575/2013)	–
EU-6b	(Adjustment for exposures excluded from the leverage ratio total exposure measure in accordance with Article 429 (14) of Regulation (EU) 575/2013)	–
7	Other adjustments	3
8	Leverage ratio total exposure measure	45,232

Leverage ratio common disclosure (LRCom)

		CRR leverage ratio exposures
€ mn		
On-balance sheet exposures (excluding derivatives and SFTs)		
1	On-balance sheet items (excluding derivatives, SFTs and fiduciary assets, but including collateral)	45,068
2	(Asset amounts deducted in determining Tier 1 capital)	(30)
3	Total on-balance sheet exposures (excluding derivatives, SFTs and fiduciary assets) (sum of lines 1 and 2)	45,038
Derivative exposures		
4	Replacement cost associated with all derivatives transactions (i.e. net of eligible cash variation margin)	565
5	Add-on amounts for PFE associated with all derivatives transactions (mark-to-market method)	428
EU-5a	Exposure determined under Original Exposure Method	–
6	Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the applicable accounting framework	–
7	(Deductions of receivables assets for cash variation margin provided in derivatives transactions)	(1,338)
8	(Exempted CCP leg of client-cleared trade exposures)	–
9	Adjusted effective notional amount of written credit derivatives	–
10	(Adjusted effective notional offsets and add-on deductions for written credit derivatives)	–
11	Total derivatives exposures (sum of lines 4 to 10)	(345)
SFT exposures		
12	Gross SFT assets (with no recognition of netting), after adjusting for transactions posted as sales	–
13	(Netted amounts of cash payables and cash receivables of gross SFT assets)	–
14	Counterparty credit risk exposure for SFT assets	–
EU-14a	Derogation for SFTs: counterparty credit risk exposure in accordance with Articles 429b (4) and 222 of Regulation (EU) 575/2013	–

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		CRR leverage ratio exposures
€ mn		
15	Agent transaction exposures	–
EU-15a	(Exempted CCP leg of client-cleared SFT exposures)	–
16	Total securities financing transaction exposures (sum of lines 12 to 15a)	–
Other off-balance sheet exposures		
17	Off-balance sheet exposures at gross notional amount	1,383
18	(Adjustments for conversion to credit equivalent amounts)	(844)
19	Other off-balance sheet exposures (sum of lines 17 and 18)	539
Exempted exposures in accordance with Article 429 (7) and (14) of Regulation (EU) 575/2013 (on- and off-balance sheet)		
EU-19a	(Intragroup exposures (solo basis) exempted in accordance with Article 429 (7) of Regulation (EU) 575/2013 (on- and off-balance sheet))	–
EU-19b	Exempted exposures in accordance with Article 429 (7) and (14) of Regulation (EU) 575/2013 (on- and off-balance sheet)	–
Capital and total exposure measure		
20	Tier 1 capital	2,896
21	Leverage ratio total exposure measure (sum of lines 3, 11, 16, 19, EU-19a and EU-19b)	45,232
Leverage Ratio		
22	Leverage Ratio	6.40 %
Choice on transitional arrangements and amount of derecognised fiduciary items		
EU-23	Choice on transitional arrangements for the definition of the capital measure	Transitional arrangements
EU-24	Amount of derecognised fiduciary items in accordance with Article 429 (11) of Regulation (EU) 575/2013	–

Split-up of on-balance sheet exposures (LRSpI)

The following table provides a breakdown of on-balance sheet risk exposures (excluding derivatives, securities financing transactions, and exempted risk exposures).

		CRR leverage ratio exposures
€ mn		
EU-1	Total on-balance sheet exposures (excluding derivatives, SFTs, and exempted exposures), of which:	43,730
EU-2	Trading book exposures	–
EU-3	Banking book exposures, of which:	43,730
EU-4	Covered bonds	611
EU-5	Exposures treated as sovereigns	12,518
EU-6	Exposures to regional governments, MDB, international organisations and PSE not treated as sovereigns	396
EU-7	Institutions	546
EU-8	Secured by mortgages on immovable properties	25,173
EU-9	Retail exposures	238
EU-10	Corporate	1,826
EU-11	Exposures in default	1,375
EU-12	Other exposures (e.g. equity, securitisations, and other non-credit obligation assets)	1,048

Corporate Governance Regulations

Only individuals who meet the qualification criteria for appointment to the Management Board pursuant to section 25c of the KWG, as well as other relevant company law and regulatory requirements, may be appointed as a member of the Management Board. In accordance with the internal rules of procedure for the Supervisory Board, it is the duty of the Executive and Nomination Committee to identify candidates for appointment to the Management Board, and in preparing nominations for the election of members to the Supervisory Board, also for the purposes of passing corresponding resolutions by the Supervisory Board.

Moreover, the Executive and Nomination Committee is responsible for assessing the skills, knowledge and experience of individual members of the Management Board and the Supervisory Board.

For more details concerning Aareal Bank's executive bodies, including the guidelines regarding the composition of the Supervisory Board and the diversity strategy expressly required under section 25d (11) no. 2 of the KWG, please refer to the Corporate Governance Statement, which forms part of the Annual Report. As a publicly listed company, pursuant to section 289a of the German Commercial Code (Handelsgesetzbuch – "HGB"), Aareal Bank is obliged to include a Corporate Governance Statement in its Annual Report. Besides the Corporate Governance Report, this statement also includes disclosures regarding corporate governance standards as well as a description of the management body's functioning.

Please refer to the list of offices held in the Annual Report¹⁾ for an overview of the number and nature of management and supervisory functions held by members of the Management Board and Supervisory Board pursuant to section 285 no. 10 of the HGB, in conjunction with section 125 (1) sentence 5 of the AktG.

¹⁾ Aareal Bank Group 2016 Annual Report: chapter "Other Notes", Note (101) in the Notes to the consolidated financial statements.



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